



Press Release

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Royal Dutch Shell and T-Systems sign five-year, one billion euro mega-deal / Largest win for DT's enterprise customer unit / Worldwide hosting and storage.

Deutsche Telekom's enterprise customer unit, T-Systems, proudly secured the global hosting and storage section of a revolutionary multi-sourcing contract, worth approximately one billion euro today with multinational oil group, Royal Dutch Shell. As one of the largest commercial contracts signed to date, the agreement is part of a broader IT infrastructure program that will deliver significant cost savings for Shell over five years, while confirming T-Systems as a leading network-centric information and communications technology (ICT) provider for Corporate Europe.

Under the initial five-year agreement, T-Systems will take over the infrastructure and IT professionals of Shell's global data centers, including three centers in the Netherlands and one each in the U.S. and Malaysia. Looking beyond the traditional outsourcing model, Shell looked for transformational next-generation emerging technologies and favored T-Systems' innovative Dynamic Services platform, which will host the majority of their global SAP services. The unique solution dynamically adapts ICT capacities like bandwidth and data storage to customers' business processes, boosting efficiency and reducing costs.

"We are delighted that Shell rewarded our commitment to their global IT needs with the largest contract in today's market. Through this, we grow our international business while winning the confidence of Europe's largest corporation", says Reinhard Clemens, member of Deutsche Telekom's Board of Management and T-Systems' CEO.

The energy and petrochemical corporation sought an innovative partnership and competitive advantage, and will be met by T-Systems' dedicated global delivery team, in all the key locations, to ensure a stable and robust IT environment around the clock.

“Shell told us, that they wanted agility and innovation. We see their complex environment of over 7400 application servers as an exciting challenge to demonstrate flexibility in serving Shell in over 100 countries. This is true global delivery”, says Clemens.

The agreement validates both T-Systems' focus on network-centric ICT solutions and its commitment to expand internationally. The Deutsche Telekom subsidiary is striving to become the leading ICT provider for corporations and public institutions in Europe, as they do business around the world. As a commitment to Shell's global delivery needs, T-Systems will move its U.S. headquarters to Houston. It will also make Malaysia a center for service management and turn the local data center into its operational hub for the Asia-Pacific region. T-Systems is excited to welcome approximately 900 highly skilled Shell specialists into its ranks, and boost their IT careers in a dedicated ICT world from United Kingdom, the Netherlands, Malaysia and North America.

The contract will further elevate the profile of T-Systems Netherlands, within the T-Systems family, as the core account management will be based in the Hague. This agreement is one of several recent major IT outsourcing wins for the company. Recently, T-Systems took over responsibility for parts of the IT infrastructure for Centrica, a British integrated energy company.

More information is available at

www.t-systems.com/shell

www.t-systems.co.uk/shell

www.t-systemsus.com/shell

About T-Systems

T-Systems is Deutsche Telekom's enterprise customer unit. More than 160,000 corporations and public institutions use the provider's network-centric information and communications technology (ICT) services – ranging from data center operations and global Internet Protocol services to the development and management of applications. With locations in over 20 countries, T-Systems is a preferred supplier for Corporate Europe's global business activities. The company, based in Frankfurt/Main Germany, serves all industries and is a leading provider for the automotive and telecommunications industries as well as the public sector. With approximately 56,500 employees, T Systems posted revenues of 12 billion euro in 2007.

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T-Systems

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