



NAVIGATING THROUGH THE NEW CLOUD WORLD WITH HOLISTIC MULTI-CLOUD CONSULTING

FIND THE CLOUD THAT'S RIGHT FOR YOU

Will it be a private, public, or hybrid cloud? The question of single solutions has long become old hat; today, companies mix and match offerings to create the right multi-cloud environment for their needs.

Whether you already leverage a host of cloud services, or are considering implementing your first one, it pays to ask some key questions. Are you facing a patchwork of diverse, non-integrated solutions? Does your cloud meet the needs of your user departments? Is there another vendor with better-fit services? How do you ensure effective coordination and governance? Multi-Cloud Consulting from T-Systems answers these questions and more. Our experienced advisors perform cloud maturity checks, develop multi-cloud strategies, and provide information on anything from basic technologies to the right solutions for specific tasks. In short, they help you find the best cloud services for you, from any vendor.

END-TO-END CONSULTING; CLEAR RESULTS

- Analysis of user requirements
- Evaluation of cloud computing offerings
- Infrastructure models for on-premises solutions and cloud services
- Consulting and expert analysis, from technology to infrastructure
- Assessment of existing coordination and governance processes
- Development of a multi-cloud strategy
- Support with requests for proposals
- Advice on multi-cloud orchestration and automation, dynamic scaling, and security
- Option to add Multi-Cloud Migration & Integration services, guaranteeing clearly defined responsibilities and a future-proof solution

Multi-Cloud Consulting from T-Systems helps you identify and define the best way to reap the rewards of diverse cloud services. Once you have found the right solution, your multi-cloud environment will open up new opportunities for your business.

OUR MODULAR, SYSTEMATIC, TAILORED APPROACH

MULTI-CLOUD CONSULTING: Three steps to finding the right multi-cloud solution
(Customers can opt for the end-to-end service or choose to implement individual steps.)

1	Cloud maturity check	Capabilities of existing IT	Cloud adaptation roadmap	▶ Recommended action
		Business capabilities	Sourcing mix	
2	Selection and evaluation	Technology	Processes	▶ Recommended product
		Application		
3	Integration	Coordination and governance	Existing application landscape	▶ Implementation roadmap
		Business processes	Automation	

 Governance  Internal pricing / invoicing  Security

MULTI-CLOUD MIGRATION & INTEGRATION:

Implementation and integration of planned activities

DISCOVER THE ANSWERS TO THESE QUESTIONS AND MANY MORE:

1. How can I reap the maximum benefit from virtualization?

If you are introducing virtualization for the first time, or want to ready your existing solutions for a multi-cloud environment, consulting our experts can be a great help. They enable you to identify the right technology, design hybrid architecture, charge services to internal customers, scale resources up or down, and integrate cloud automation solutions such as cloud brokerage.

2. What will happen with my middleware and applications?

Integrating your applications into your cloud environment will add value. Whether you are looking to transform existing solutions and transfer them to the cloud or want to implement new, cloud-based applications, our consulting services provide the necessary support – from the infrastructure right through to the processes. To enable “cloudification”, it’s also important to evaluate industry standards and solutions for the middleware layer.

3. How do I ensure effective operations and governance?

Integrating cloud services into your existing processes and tools is always challenging. T-Systems’ experienced consultants can offer a helping hand – for example informing you about whether Salesforces CRM or Windows Azure can be governed to the same extent as in-house solutions.

4. How can I best respond to my users’ needs?

There are countless cloud offerings available – which can make things confusing. Our consultants help you assess the benefit of each service and identify which option on the market best meets your users departments’ requirements.

5. Is my IT environment ready for the cloud?

T-Systems has developed a consulting model – based on the Cloud Maturity Model from the Open Data Center Alliance – to evaluate your IT, assess which parts still need to be made cloud ready, and identify any opportunities for innovation.

6. How can I keep on top of upcoming trends such as digital transformation and Industry 4.0?

Digital evolution is transforming the business world, just as Industry 4.0 is changing the face of manufacturing. But it is difficult to respond to these developments without an effectively managed multi-cloud environment. T-Systems provides strong support in this field, offering a powerful combination of multi-cloud and business consulting services.

START WITH CLOUD MATURITY CHECK

Together with the customer, the business sectors and relevant topics for the Cloud Maturity Check are defined and determined. Hereinafter, the present facts are evaluated by interviews and processed in a data analysis. Finally the customer receives a presentation of results, including recommendations for action as explanation as well as documentation handover.

The Cloud Maturity Check Consulting packet is structured as follows:

- Scoping
- Analysis
- Interview
- Results

CLOUD ORCHESTRATION, MANAGEMENT & BROKERAGE

T-Systems offers holistic, modular services for the orchestration of cloud solutions. **Multi-Cloud Consulting**, which you have explored in this flyer, is just one of the options available. **Multi-Cloud Migration & Integration** helps you integrate your cloud offerings into a custom environment. **Multi-Cloud Automation Solutions** (with IaaS Cloud Broker) enable you to monitor the performance, and manage the delivery of your cloud services. And **Multi-Cloud Service Management** lets you deploy public cloud solutions at enterprise-grade level.

FURTHER INFORMATION

<http://cloud.t-systems.com>

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