



42DBS

SENSITIVE DOCUMENTS, SECURE IN THE CLOUD

By 2030, there will be around 3.5 million fewer people in the labor market. According to a study by management consultancy PwC, Germany will face a dramatic shortage of skilled workers. Digital solutions will help companies to counter this and, at the same time, save time and money.

42DBS digitalizes back-office processes, particularly in the legal area. With the ShakeSpeare Legal software solution, for example, lawyers can digitally automate processes – such as the dispatch of powers of attorney – with software and thus improve cooperation both within the law firm and with clients. With the S-Invoice solution, invoices can be managed digitally. A General Data Protection Regulation platform helps data protection officers manage companies' GDPR compliance.

The Munich-based company was looking for a cloud to operate the solutions, one that would meet the requirements of the new GDPR. It was also important that the data centers would be operated by a trusted partner in Germany. 42DBS opted for the Open Telekom Cloud.

AT A GLANCE

The Task: 42DBS had previously offered its solution in Slovenia, Serbia, Croatia and Austria. In order to establish itself on the German market, the company was looking for a secure German cloud solution.

The Solution: 42DBS applied for the Telekom Solution Partner Program – and was successful, the two companies have been partners since July 2017. 42DBS uses the Memory Optimized Flavor with 32 GB RAM and four vCPUs from the Open Telekom Cloud for its solution. On average, the software provider uses two of this type of virtual machines to operate its solution.

The Advantages: 42DBS can flexibly add IT resources at any time. Every day, the company processes around 10 million of its customers' confidential documents securely in the Open Telekom Cloud. The software company can deploy new versions of the software centrally. 42DBS always complies with the GDPR's strict rules.



LIFE IS FOR SHARING.

THE CUSTOMER: 42DBS

42DBS supports companies in digitalizing legally relevant processes. Managing Director Jan Baksa Lesjak and his team have developed the ShakeSpeare solutions for this purpose, which are used in the banking, healthcare and legal sectors. "This enables us to improve processes in companies by minimizing risks and errors, helping them to better observe compliance rules as well as increase efficiency," says Baksa Lesjak.

For example, IT service provider Digatus is already successfully using the ShakeSpeare software. With ShakeSpeare, invoices are digitally available at all times because all the process steps take place online – from validation to payment. "In the past, for example, even sending invoices was cumbersome and expensive," says Alexander Tobias, Managing Director of Digatus IT Service. "Today, this happens in a few seconds and is automated. We not only save time, but also money for printing and postage."

THE CHALLENGE

Until then, 42DBS had only offered ShakeSpeare software in a few countries, such as Slovenia or Croatia, for which the company used its own servers. In order to be able to also offer the solution in Germany, founder Baksa Lesjak was looking for a stable, scalable and, above all, secure cloud solution operated in German data centers. "Our customers work with around 10 million sensitive documents in legally relevant areas every day," says Baksa Lesjak. "That's why data protection is our top priority."

THE SOLUTION

Baksa Lesjak successfully applied for Telekom's Solution Partner Program, which supports IT service providers in operating their solutions in the public cloud. The founder was immediately convinced by the multiple-certified, highly secure data centers. Telekom's good reputation as a reliable partner was another reason to apply. Since July 2017, ShakeSpeare solutions have been available to German companies from the Open Telekom Cloud. 42DBS uses the Memory Optimized Flavor with 32 GB RAM and four vCPUs for this purpose.



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THE CUSTOMER BENEFITS

With the ShakeSpeare solution, companies can now securely process documents directly in the Open Telekom Cloud. "For example, a law firm sends several thousand powers of attorney per month to customers who have to sign and return them," says Baksa Lesjak. It takes an enormous amount of time, which also incurs costs. "With our solution, we were able to reduce the throughput time of documents by 16 percent," says Baksa Lesjak. ShakeSpeare software automatically creates powers of attorney or invoices and sends them digitally to customers. They can digitally sign the documents, all in compliance with the GDPR. "Data protection is the top priority for us. That's why it was clear to us that we would only use a solution that securely stores our data in German data centers. The Open Telekom Cloud has a very good reputation here," says Tobias, the IT professional from Digatus.

The development of the ShakeSpeare software is constantly being driven forward. Every six months, Baksa Lesjak provides his customers with a new version. Going forward, 42DBS wants to offer even more digital services. "There is still a lot to digitalize, especially in the legal sector," says Baksa Lesjak. "In the future we would like to also offer our solution for courts and insolvency registers."



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