

COMPANY PRESENTATION
MAY 2025

T Systems

LEADING EUROPEAN IT SERVICE PROVIDER



T-Systems is an integral part of **Deutsche Telekom** and we leverage this massive ecosystem for the **benefit of our customers.** 

#01 GERMAN BRAND

#01 EUROPEAN BRAND

#11 GLOBAL BRAND



Click for deep dive

About Deutsche Telekom

1 of the **strongest brands** in the world 

>50 countries

€115.8 bn revenue in 2024

318 m customers

>1,000 globally leading **partners**

198,194 employees worldwide

We are big
enough
to **scale**
globally
and small
enough
to **care.**



About T-Systems

#1

IT service provider
in Germany and #2 in DACH

€4.0 bn

revenue with
+2.8% growth in 2024

8

Security Operations Centers (SOCs) globally
defending against **>36 m attacks per day**

26

countries across Europe, Asia
and LATAM as well as the US



>500

leading technology
partners and suppliers



>1,000

customer references
as proof points

>26,000

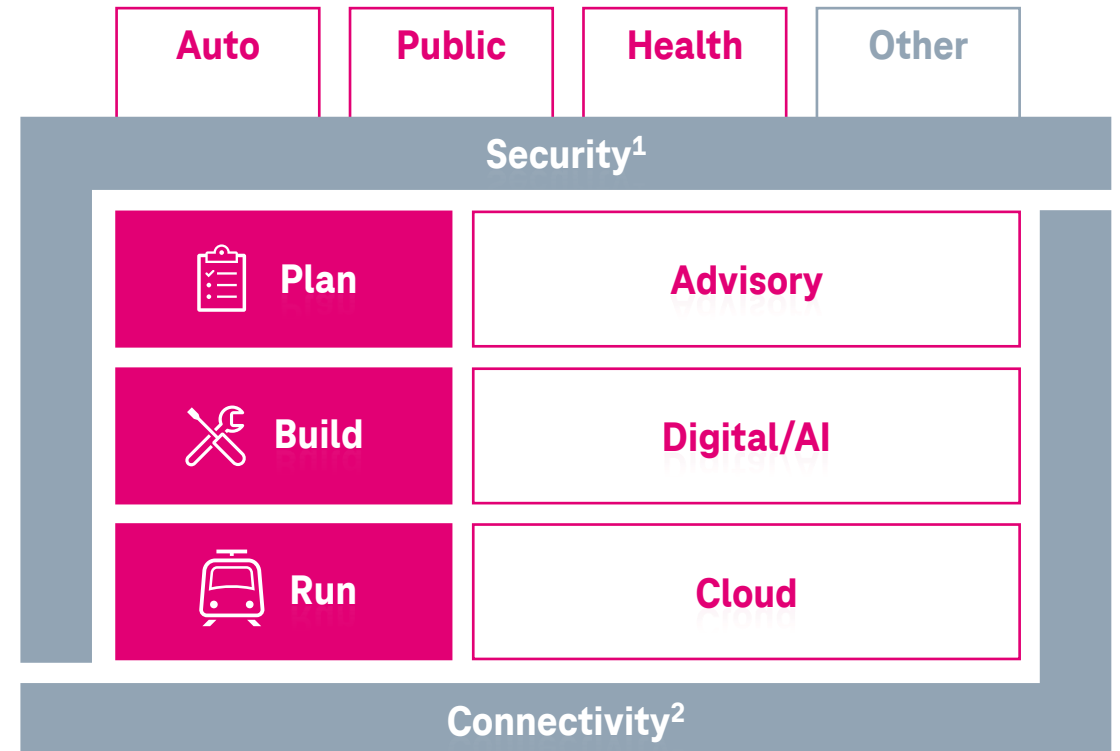
employees (FTEs) with
>20,000 certified experts



We partner with you on your journey into a **modern, secure, and resilient digital environment** along the E2E digital value chain.



Our **setup** follows our **strategy!**



1 | Security services in T-Systems' international footprint

2 | In cooperation with T Business, Telekom Deutschland, Germany

T-Systems is the **most** reliable IT solutions provider for enterprises. As **One T** we are one of the few that can **offer IT and connectivity** from just one source.



1 | TRI*M study/competitor study 2024



Click for deep dive

What T-Systems stands for

One T

and **B2B competence** with a global footprint



E2E

digital solutions, **driving digital transformation** in all industries

T-Systems is among of **TOP 3**

in a European **customer satisfaction** benchmark study¹

>100

leadership positions in 30 analyst benchmark reports



T-Systems is one of **3**

RISE with SAP premium suppliers in Germany



100%

Zero Outage culture for quality and reliability



When digital solutions truly matter!

Did you know that we ...



... drive 1500 cars a day
fully autonomous from 6 US and EU plants
of global automotive OEM to the car park?



... support the defense
of Germany?



... host 15 Large Language Models,
via our AI Foundation Services empowering
regulated industries like healthcare and defense?



... host 50% of German
insurances policies on our sovereign
Open Sovereign Cloud?



... process 13 million
packages a day for global logistics company with
smart routing?



... keep 40m passengers safe at
India's biggest Airport in Bangalore?



... defend people
against attacks, e.g. at football games?



... bring kids safely
to Landshut Schools?



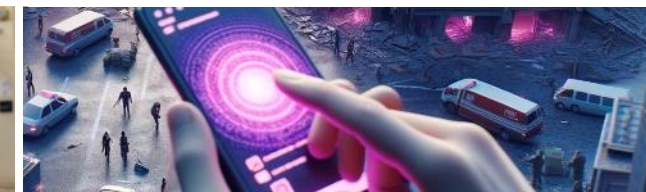
... automate Saxon Ministry of Finance
with process automation?



... enable E-Government in Catalonia
with cloud and smart city solutions?



... enables 150k police officers
working digitally?



... digitalize disaster prevention
with our KatHelfer Pro?



Our global portfolio combines horizontal solutions with in-depth industry expertise.



Automotive

- Customer experience
- Software-defined vehicle
- Industry-X
- Journey to cloud



Public

- Digital public administration
- Public sector sustainability
- Digital sovereignty



Health

- Digitalization in hospitals
- Digital health insurance
- Telematic infrastructure 2.0
- Digitalization of care



Defense

- Digital infrastructure
- Transport operations
- Digital maintenance

Security



Security of your business through state-of-the-art security services

Advisory



Combining management consulting with deep technology expertise to guide your digital transformation journey

Digital



Development of and support in your digitalization strategy

Cloud



Set-up and operations of multi-cloud environments

Connectivity



Basis for successful digitization, with fast, agile, and secure access to data and applications worldwide

- Connected customer and staff
- Supply chain management
- Sustainable logistics utilities
- Retail IT modernization

- Digitization and monetization
- Transformation and modernization
- Security and compliance

- Accelerated innovation
- Resilient supply chains
- Smart, sustainable factories
- Connected products and services

- Digital infrastructure
- Transport operations
- Digital maintenance
- Passenger experience



Retail and Logistics



Financial Services



Manufacturing



Public Transport

Our USP: combining IT with TC, mastering your journey from legacy to digital, balancing proximity and trust with a global footprint.

T Systems



End-to-end ICT

#1 ICT player in Germany
#2 ICT player in Europe



Cloud, digital, AI

The only provider with **E2E** offer in **multi and hybrid cloud**
Digital = 35% of revenue
Complete AI customer journey



Security in our DNA

#1 security player in Germany
24/7 operation with **8 SOC**s
60,000+ attacks per hour



Digital sovereignty

Trusted European player
All sovereignty demands covered



Trusted and glocal

26 countries and 4 strategic delivery centers globally
#1 German IT player



Quality and reliability

15,000+ applications migrated (zero outage and zero failure)
98 score in **TRI:M CSAT = #1**



Industry expertise

#1 in **public sector**
#1 in **transport**
#2 in **manufacturing**



Sustainability

100% renewable electricity
–55% of total emissions by 2030

Tried and tested by us — tailored for our customers



Customers benefit from our expertise in cutting-edge, innovative technologies.



We create a real impact **with AI.**

100% QUALITY

For a German car OEM customer we created a fully **automated quality assurance process** using AI that enables **zero outage** and significantly **fewer of errors.**

100% SMART

Based on AI, we help large factories deliver **predictive maintenance** solutions: monitoring, detecting, and preventing malfunctions in all processes and assets, ensuring the **most efficient operations.**

100% SAFE

By preventing blood poisoning, we **save hundreds of people** every day with the help of our AI tool, fighting this deadly enemy.

100% RELIABLE

We provide **accurate departure/arrival information** for customers on their public transport journey with **99.9% guaranteed availability** of our services.

We turn customers into **real fans**.

“ With the **T-Systems Sovereign Cloud** powered by Google Cloud, we can now take off on the market with an **innovative, AI-based service that complies** with the Federal Money Laundering Act.

Maximilian Reinhard, founder and CPO at Legalian.io

“ The **professionals at T-Systems were extremely committed** and had their objectives very well aligned with those of Aena, working as if we were members of a single team, which was fundamental **to the success of the SAP S/4HANA** project.

Emerson Thomazini, ICT Director, Aena Brasil

“ Security has always played a major role in aviation, and we are pleased that a **strong, reliable partner like Telekom Security** has our backs and responds flexibly to our needs for IT security.

Naby Diaw, CISO at Lufthansa Group

Global players and hidden champions trust us.



We turn your challenges into **our mission.**



Solved **customer** pain points

DIGITALIZATION

Using RPA, T-Systems automated the processing of >600 orders daily for the “Deutschland Ticket” and helped Transdev **avoid hiring 60 workers.**

RESILIENCE

We provided a rapid resolution of incidents and minimized of downtime costs for a logistics giant by using AI-based solutions, which **reduced the number of incidents at our customer to zero.**

JOURNEY TO CLOUD

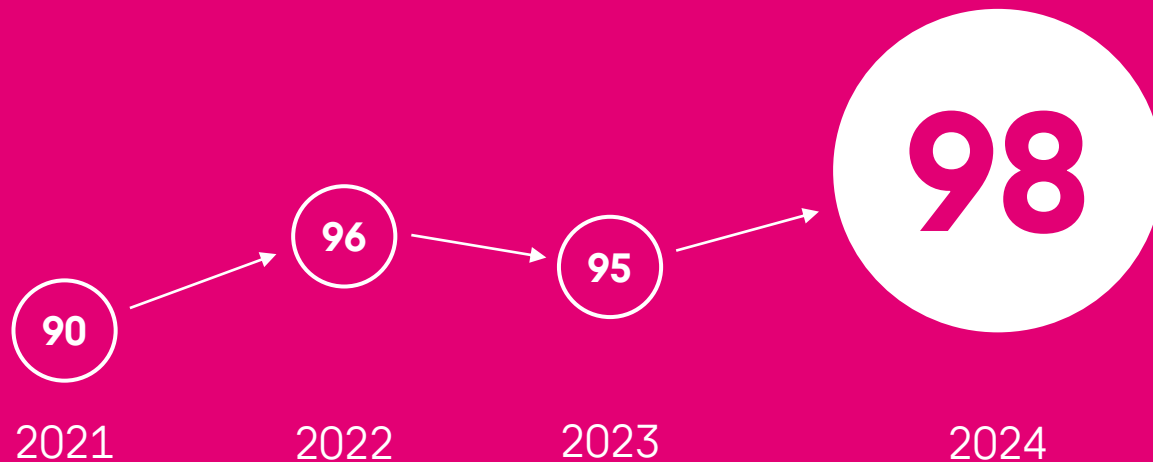
T-System’s Cloud consulting and migration to a public cloud solution enabled a major pipeline operator to **cut its IT costs by 40%.**

SUSTAINABILITY

Leveraging consolidated, more efficient IT resource capacity utilization, we have **lowered the carbon footprint** of Gerresheimer AG **by more than 90%.**

And seeing our **customers happy** is what drives us.

#1 in TRI*M in front of **all our IT peers***



* Incl. HCL (93), Accenture (88), Atos (81), TCS (78), Capgemini (77) – Competition Average = 89

Digital capabilities confirmed

Two thirds
of our customers see us as

Digital service provider



with comprehensive solutions in **advisory**,
digitization and **security**.

and **industry-specific solutions** for its
customers' **entire value chain**.

+15,000 applications migrated in **Zero
Outage/Failure quality**

Your **sustainability targets** are as important to us as our own.

How can we help you achieve your sustainability targets?
Our data centers run fully energy-efficient.



Certified member of **Climate Neutral Data Center Pact**



High-efficiency **LEED-certified** data center Biere



EU Code of Conduct awarded most energy-efficient DC in Europe in 2023

ISG Provider Lens

Europe 2023

Sustainability and ESG
Strategy and Enablement Services

ISG Provider Lens

Europe 2023

Sustainability and ESG
Technology Solutions and Implementation Services-IT

ISG Provider Lens

Europe 2023

Sustainability and ESG
Technology Solutions and Implementation Services-OT



We offer an end-to-end portfolio on ESG

Positioned as a leader by PAC analysts and in first-ever ISG Provider Lens™ – sustainability and ESG services (Europe)

Our promise to
you: we drive a
customer first
and **zero outage**
mindset.

At your service:
**T-Systems
Management
Board**



Dr. Ferri Abolhassan
Chief Executive Officer
and Member of the Board,
Deutsche Telekom



Elke Anderl
Chief Commercial
Officer



Christoph Ahrendt
Chief Financial
Officer



Zsuzsanna Friedl
Chief Human
Resources Officer



Peter Lorenz
Senior Vice President
Digital Solutions



Gregory Hyttenrauch
Senior Vice President
Cloud Services



Jürgen Schäfer
Chief Executive
Officer Detecon



Anant Padmanabhan
Senior Vice President
Global Delivery
Centers



**Dr. Christine
Knackfuß-Nikolic**
Chief Technology
Officer



Sebastian Gielen
Senior Vice President
Operating Office and
Transformation



Integral part of Deutsche Telekom: cloud, AI and offshore



Unprecedented customer satisfaction and quality



Trust, digital sovereignty, and sustainability



Cloud, AI, cybersecurity, and SAP
to drive our customers' digital transformation



Auto, public, and health remain our focus; adding defense



Just the right size – combining **global reach**
with agility and **customer proximity**



People and portfolio levers,
including offshore growth and reskilling



Innovation with our **partner ecosystem**



Even better with One T, reinforcing our position as the
leading ICT player

Key takeaway.
**We are stronger
than ever!**
We are T-Systems.
We are T.

Let's start the journey together

Feel free to contact us!

[Website](#)

[Newsletter](#)

Or call us free of charge*:
00800 33 090300

*From the following countries: Austria, Belgium, Denmark, France, Germany, UK, Luxembourg, Netherlands, Norway, Poland, Portugal, South Africa, Spain, Sweden, and Switzerland

Follow us on



***THANK
YOU!***


























Deutsche Telekom
is one of the
strongest brands
in the world.

#01 GERMAN
BRAND

#01 EUROPEAN
BRAND

#11 GLOBAL
BRAND

One of the
top 25 global brands

#1  Apple \$574.5 bn +11%	#2  Microsoft \$461.1 bn +35%	#3  Google \$413.0 bn +24%	#4  Amazon \$356.4 bn +15%	#5  Walmart \$137.2 bn +42%
#6  Samsung Group \$110.6 bn +11%	#7  TikTok/Douyin \$105.8 bn +26%	#8  Facebook \$91.5 bn +21%	#9  NVIDIA \$87.9 bn +98%	#10  State Grid Corporation of China \$85.6 bn +20%
#11  Deutsche Telekom \$85.3 bn +16%	#12  Instagram \$79.9 bn +14%	#13  ICBC \$79.1 bn +10%	#14  China Construction Bank \$78.4 bn +19%	#15  Verizon \$72.3 bn +1%
#16  Agricultural Bank of China \$70.2 bn +16%	#17  Home Depot \$65.1 bn +23%	#18  Toyota \$64.7 bn +23%	#19  Bank of China \$63.8 bn +27%	#20  Moutai \$58.4 bn +17%
#21  Oracle \$57.4 bn +8%	#22  United Healthcare \$54.2 bn +14%	#23  Mercedes-Benz \$53.0 bn -11%	#24  AT&T \$52.5 bn +7%	#25  Allianz Group \$49.8 bn +6%

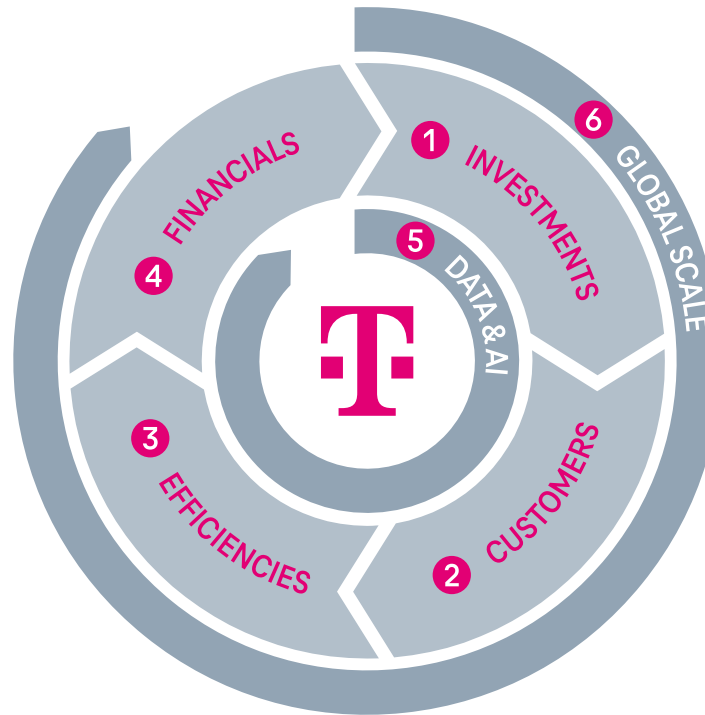
We are an **integral part of Deutsche Telekom** and contribute to implementing its strategy.

T Systems as differentiator

- 6 **Scale-up with global services**, cloudified, API-based NT/IT platforms and common operations

T Systems as differentiator

- 5 Become a **data**-informed, **AI**-enabled, **digital**-first company – **AI@T**
- 4 Maximize **capital returns** to **re-invest** in sustainable growth and deliver superior **shareholder value**



- 1 Differentiate via **leading network experience** – best fiber, best 5G

T Systems as differentiator

- 2 **Grow** by monetizing **high-quality** networks and services that enhance digital life and business with **Magenta Advantage**
- 3 Increase **productivity and cost efficiency end-to-end** through continuous automation, simplification, and modernization



We are **different** – superior brand, unique portfolio, best team, strong values, and leading ESG ambitions



T Systems



**T T-MOBILE
FOR BUSINESS**

Communication solutions

Fixed
connectivity

Mobile
connectivity

IoT

Network
security



Cloud

Digital

AI

Cyber-
security

IT solutions



**Small
Business**



**Medium
Business**



**Large Enterprise/
MNC**



**Public
Sector**

As One T for B2B
customers **we have
a unique global setup.**

#1 service provider in GER¹

#2 service provider in EMEA¹

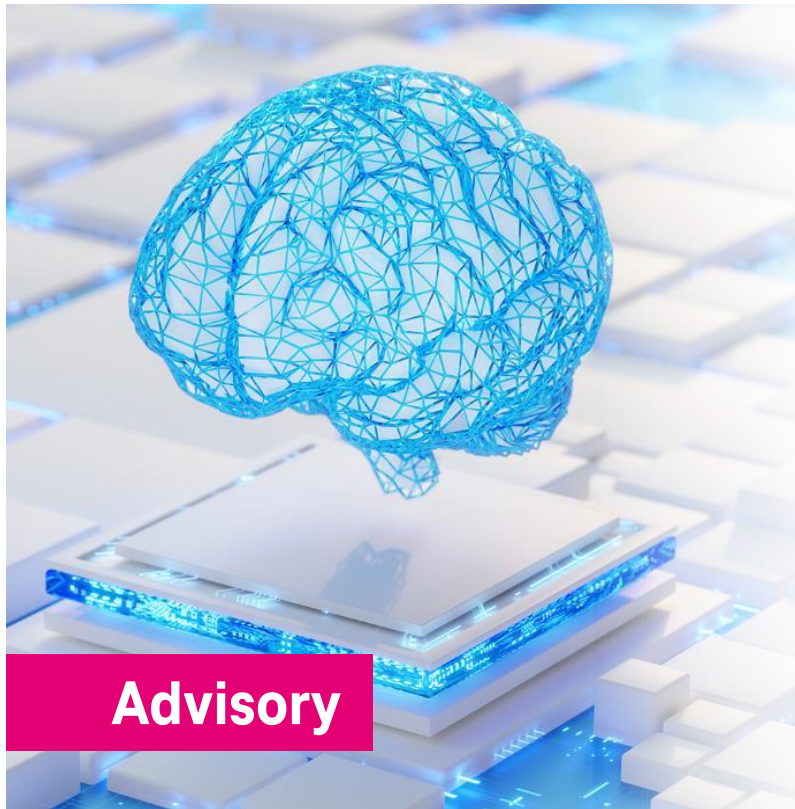
~ €15 bn business

>40k B2B FTE

~ 5 m customer accounts

~ 5% service revenue growth

We will **invest in four portfolio areas** to drive differentiation and growth



AI Transformation

- Horizontal & vertical AI solutions
- Hyperautomation
- Intra-/ Inter-Company Data Sharing

Cloud Transformation

- Business-led IT Transformation (T-Systems @Vantage)
- Integrated Cloud Solutions (Multi- & Hybrid-Cloud Transformation)
- Application Operation Services

**+8% Growth
above market**

- S/4HANA Transformation
- SAP Applications Operations for RISE & non-RISE (SMHC - SAP Multi Hybrid Cloud)
- SAP Applications Management

SAP S/4HANA SAP RISE

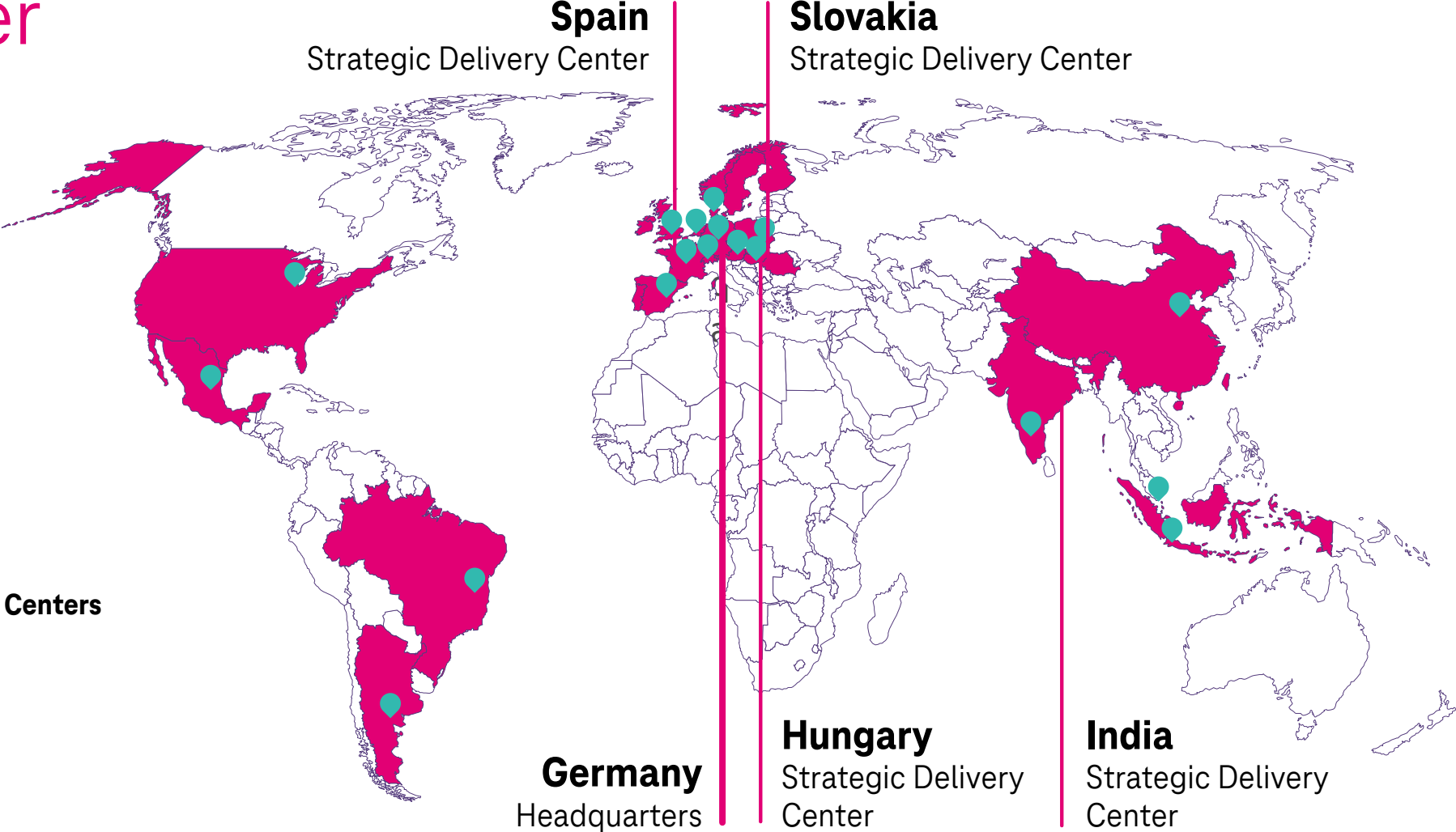
- Resilience & Recovery
- Compliance & Security Culture
- Smarter Security & AI
- Zero Trust

Cyber Security



We deliver globally.

26 countries with
4 Strategic Delivery Centers



T-Systems Local Business Units

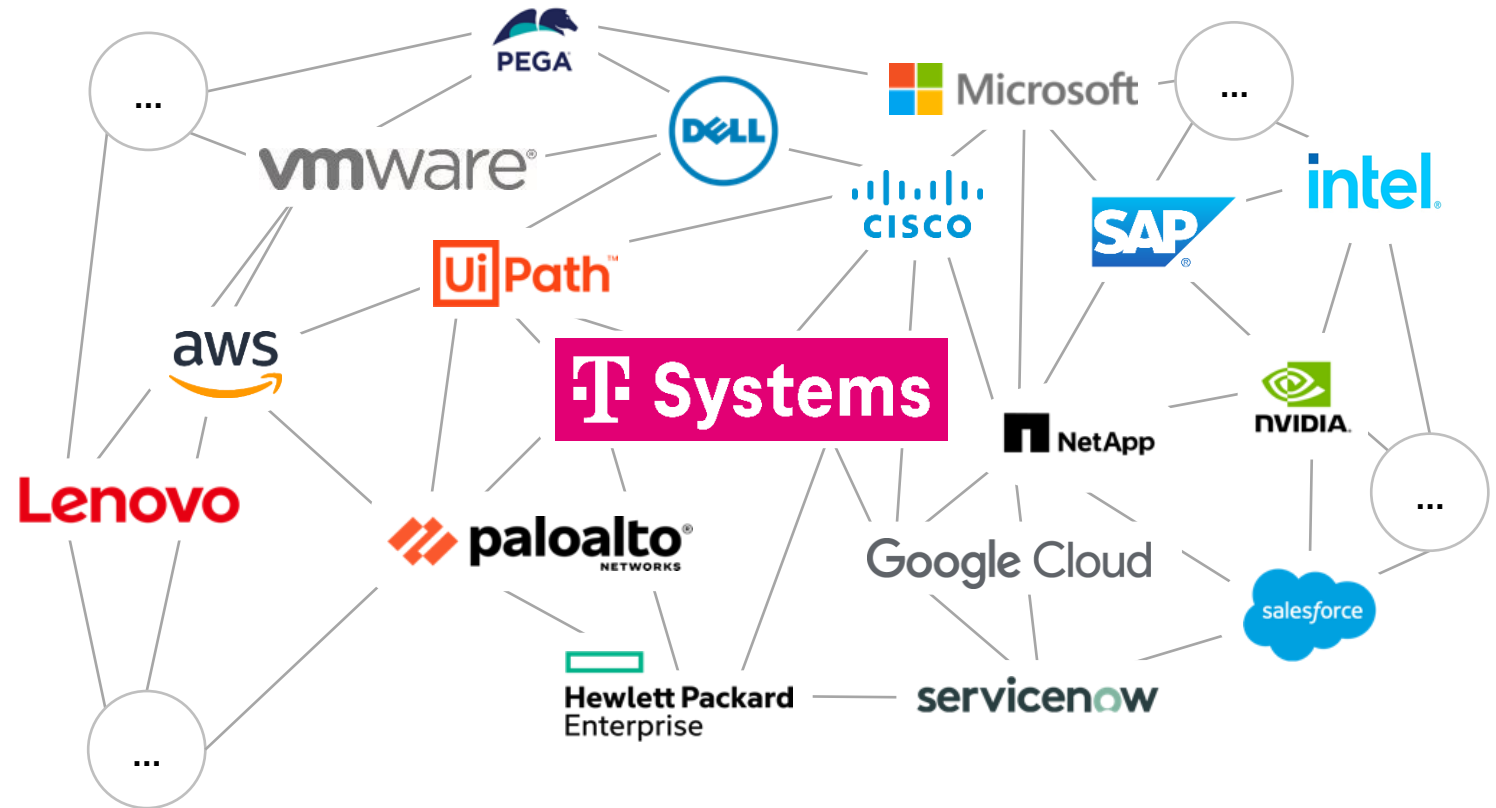
T-Systems North America, Inc.	US	T-Systems Nederland B.V.	NL	T-Systems Information and Communication Technology India Private Limited	IN	T-Systems Mexico, S.A. de C.V.	MX	Deutsche Telekom T-Systems Hungary Kft.	HU
T-Systems Schweiz AG	CH	T-Systems ITC Iberia, S.A.	ES, PT	T-Systems France SAS	FR	T-Systems International GmbH	DE	Deutsche Telekom Systems Solutions Slovakia s.r.o.	SK
T-Systems Nordic A/S	DK, SE, NO, FI	T-Systems Austria GesmbH	AT	T-Systems Argentina	AR	T-Systems Singapore Pte. Ltd.	SG	Other DT AG subsidiaries	HK, LX, PL, RO
T-Systems Limited	GB	T-Systems P.R. China Ltd.	CN			T-Systems do Brasil Ltda.	BR		
						PT T-Systems Indonesia	ID		

Our partner eco-system enables innovative solutions.



500+ prominent technology and industry partners and suppliers as well as numerous start-ups

- ✓ Joint solution development
- ✓ Capability augmentation
- ✓ Joint project delivery
- ✓ Co-innovation



>26,000 engaged experts
with their passion and
skills are ready to provide
leading-edge digital
solutions for you
#peoplemakeithappen



PASSIONATE AND SKILLED PEOPLE

- We have the best digital experts: 20,000 certified experts, 10,000 future skills in cloud, digital, infrastructure, and security. 800 AI experts, 800 IT architects, 700 scrum masters, 300 agile coaches.
- We invest 8% of our EBIT in training courses and we are DACH winner for excellence in learning and development.
- We offer expertise in running first-class projects worldwide across our industries and portfolio.

OUR VALUES

- Our team consists of 26,000 people in 27 countries from different backgrounds. We firmly believe that a culture of diversity and inclusion creates an environment in which the best customer experience will be achieved.
- We value and foster a collaborative culture in which everyone can bring in their knowledge, ideas, and opinions. #oneTeam

TALENT MAGNET

- T-Systems is a place for people to grow and develop. We create a true people experience. We listen to and care about our people.
- We are Top Employer in Germany and in core markets.

SAP selected us as
one of three premium
partners for **SAP RISE**.



SAP ON PREMISES



Customers are highly invested and currently
no wish to change

**We are trusted experts in running the
systems in place**

RISE WITH SAP

Customers combine the best of both worlds
and migrate some of their systems

**We are trusted partners
for long-term transformation**

RISE WITH SAP

Customers migrate the whole landscape

**We know all customer legacies and execute
full migration within time and budget**

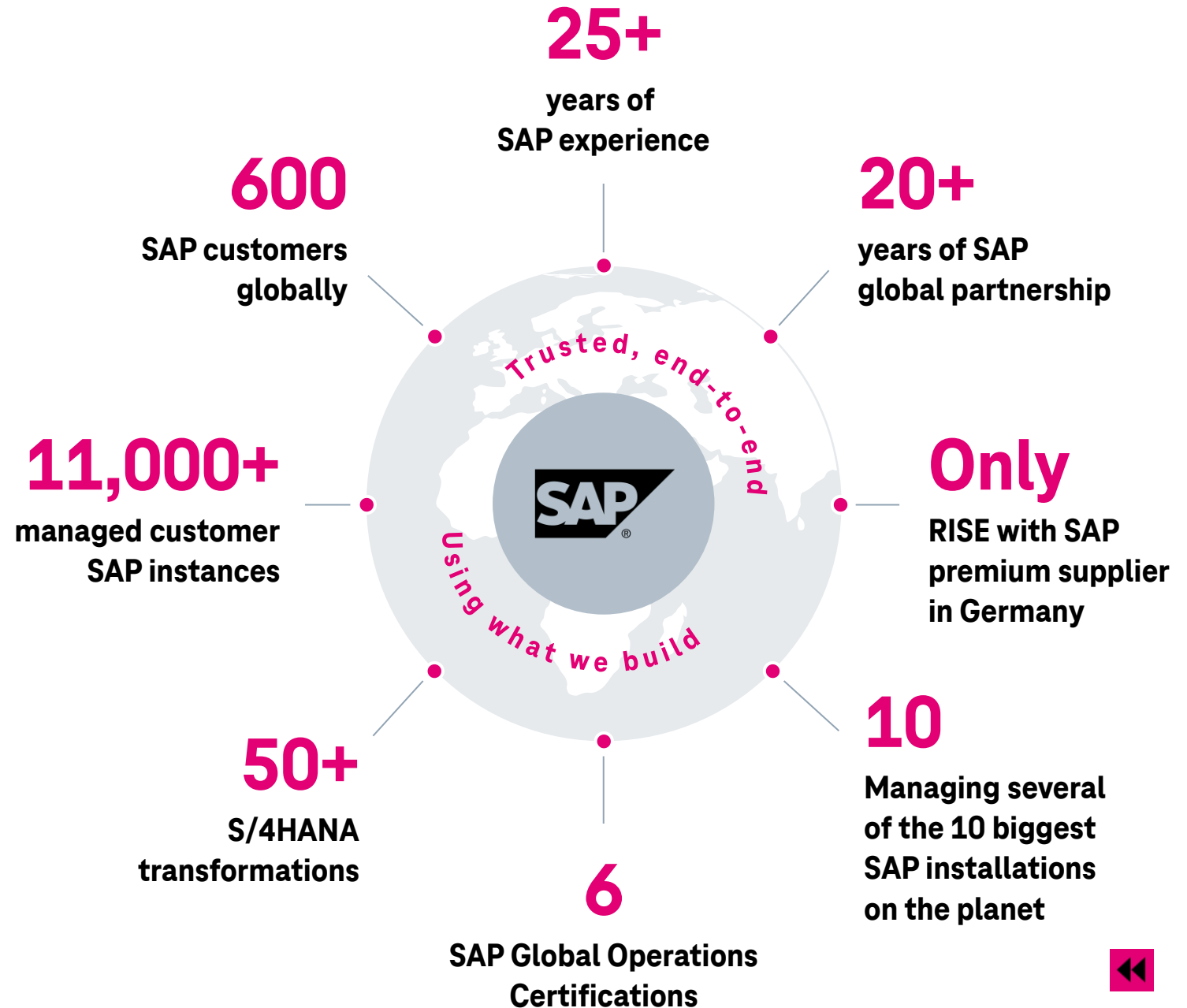


SAP is our superpower

according to Gartner

2,500 experts

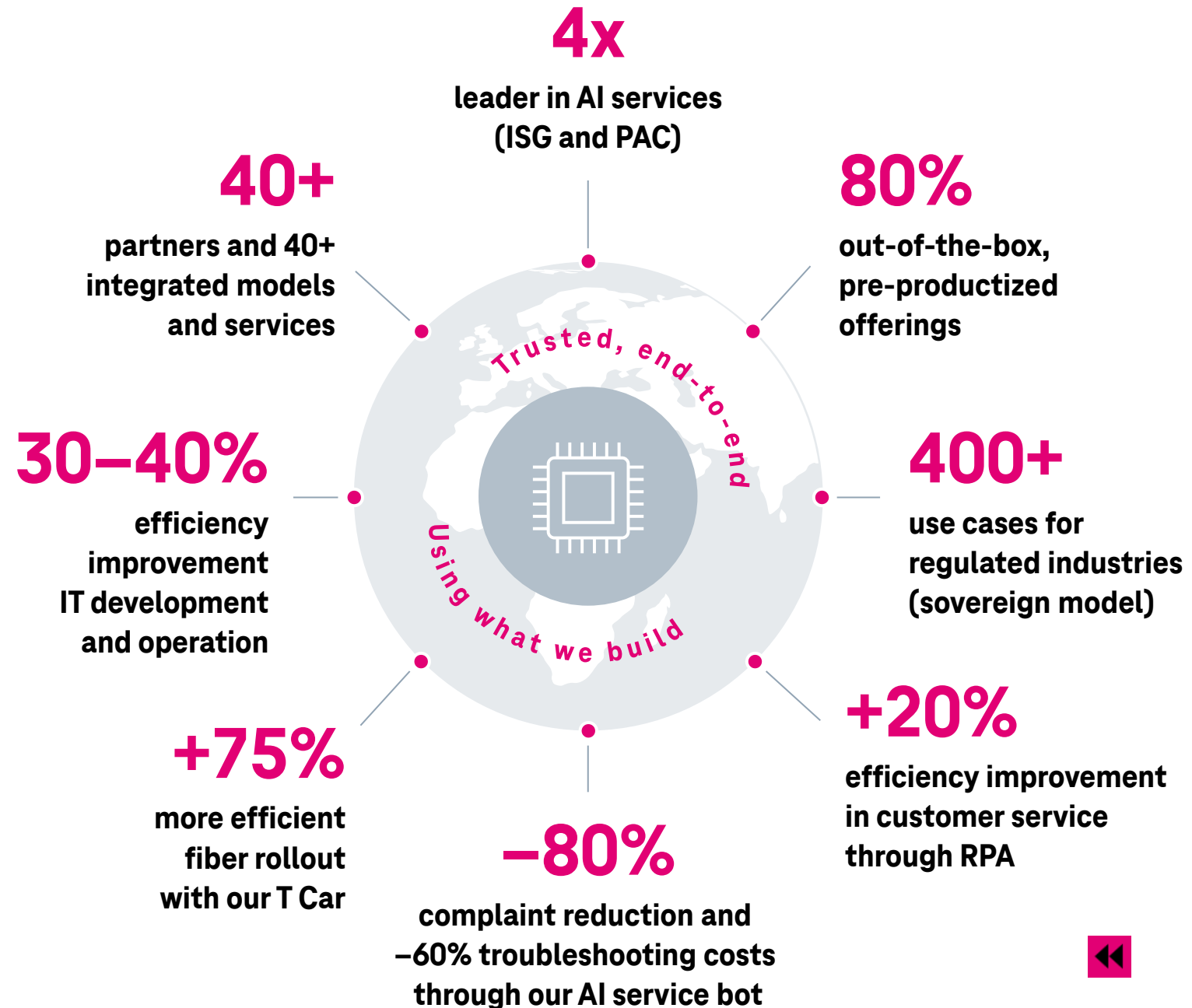
offer **end-to-end services** to help customers **thrive with SAP**



AI across the journey

Secure, ethical, and compliant

1,500 experts
for **end-to-end services** from consulting to solutions and platforms
... to unlock the full potential of AI



The cloud is our backbone.

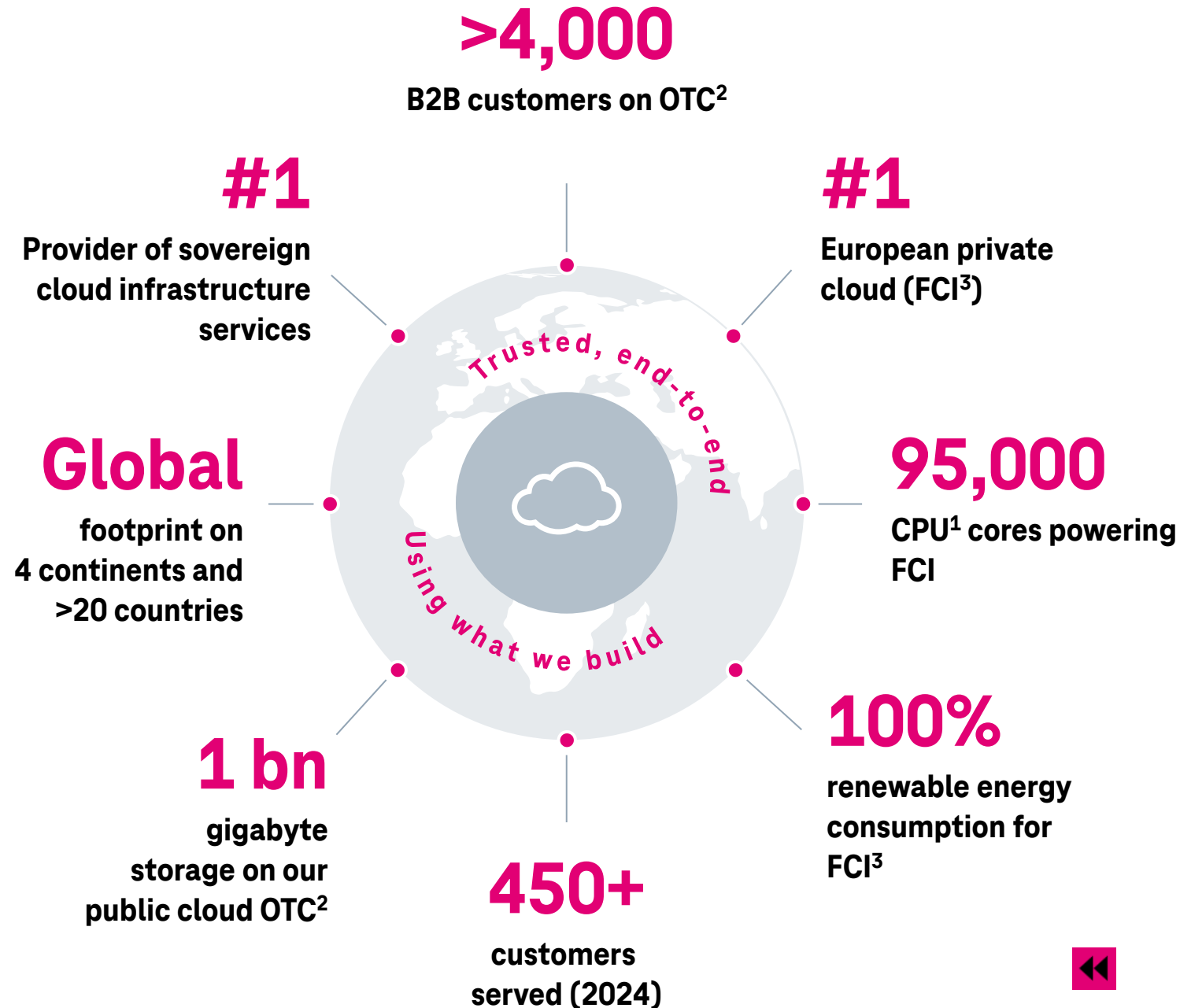
10,000 experts

are ready to provide leading edge **cloud services** with their passion and skills.

1 | CPU: Central Processing Unit

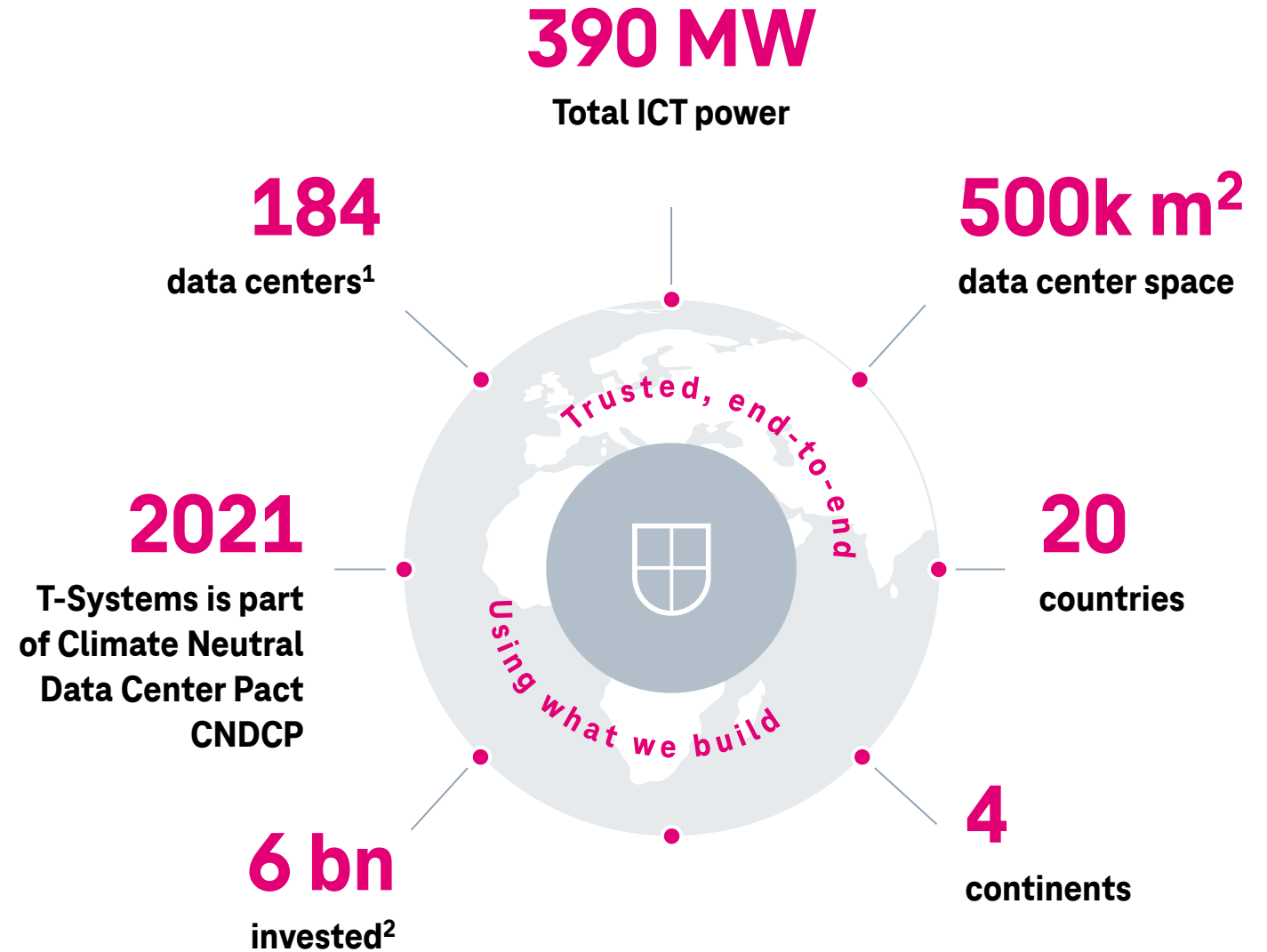
2 | OTC: Open Telekom Cloud (public cloud)

3 | FCI: Future Cloud Infrastructure (private cloud)



Data centers are the backbone of our services.

Deutsche Telekom global **data center footprint**³

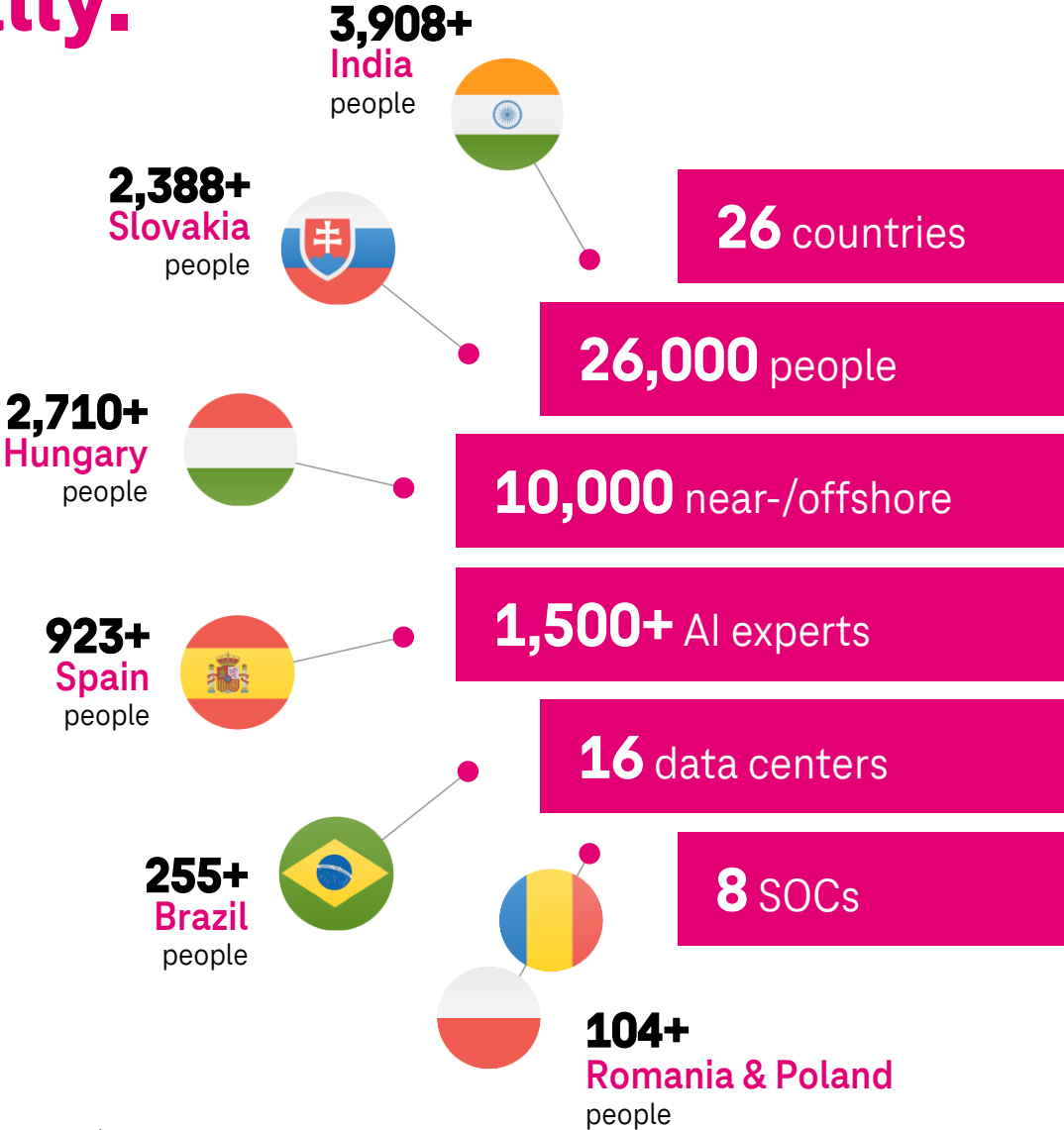


1 | IT and NT owned and leased

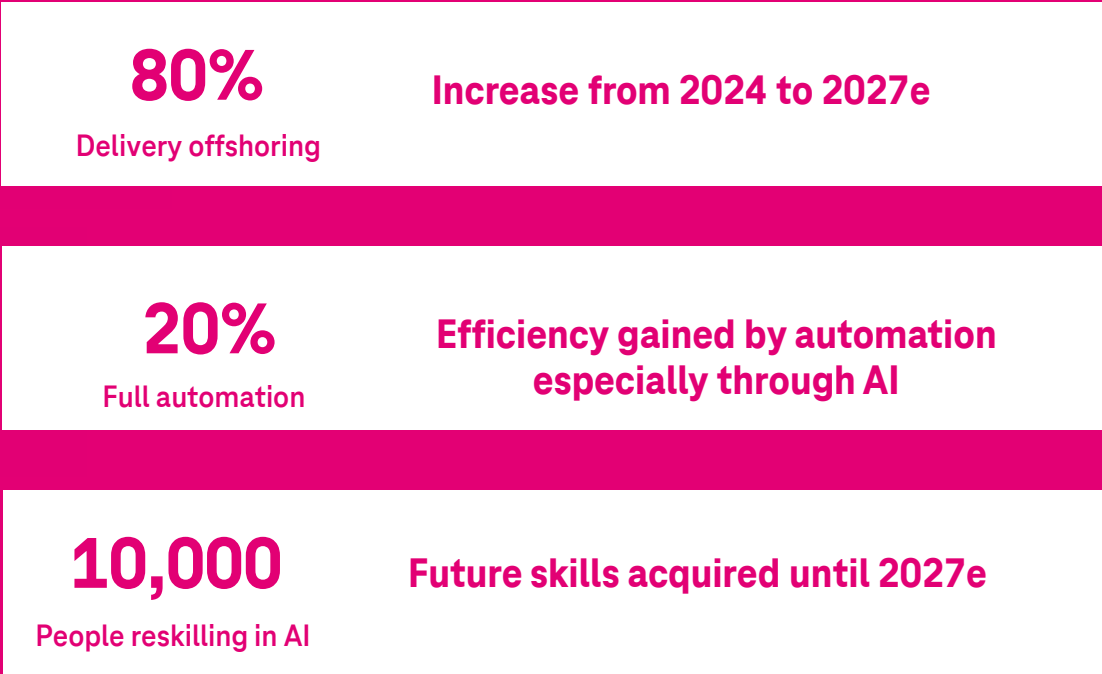
2 | DC and platform invest (10-year view)
clarification of Deutsche Telekom invest ongoing

3 | Deutsche Telekom Group-wide figures

Already **big enough** to serve globally.



And eager to **achieve more**



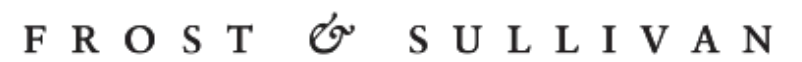
Trusted analysts
have presented
us with awards
across all major
industries.

>100x

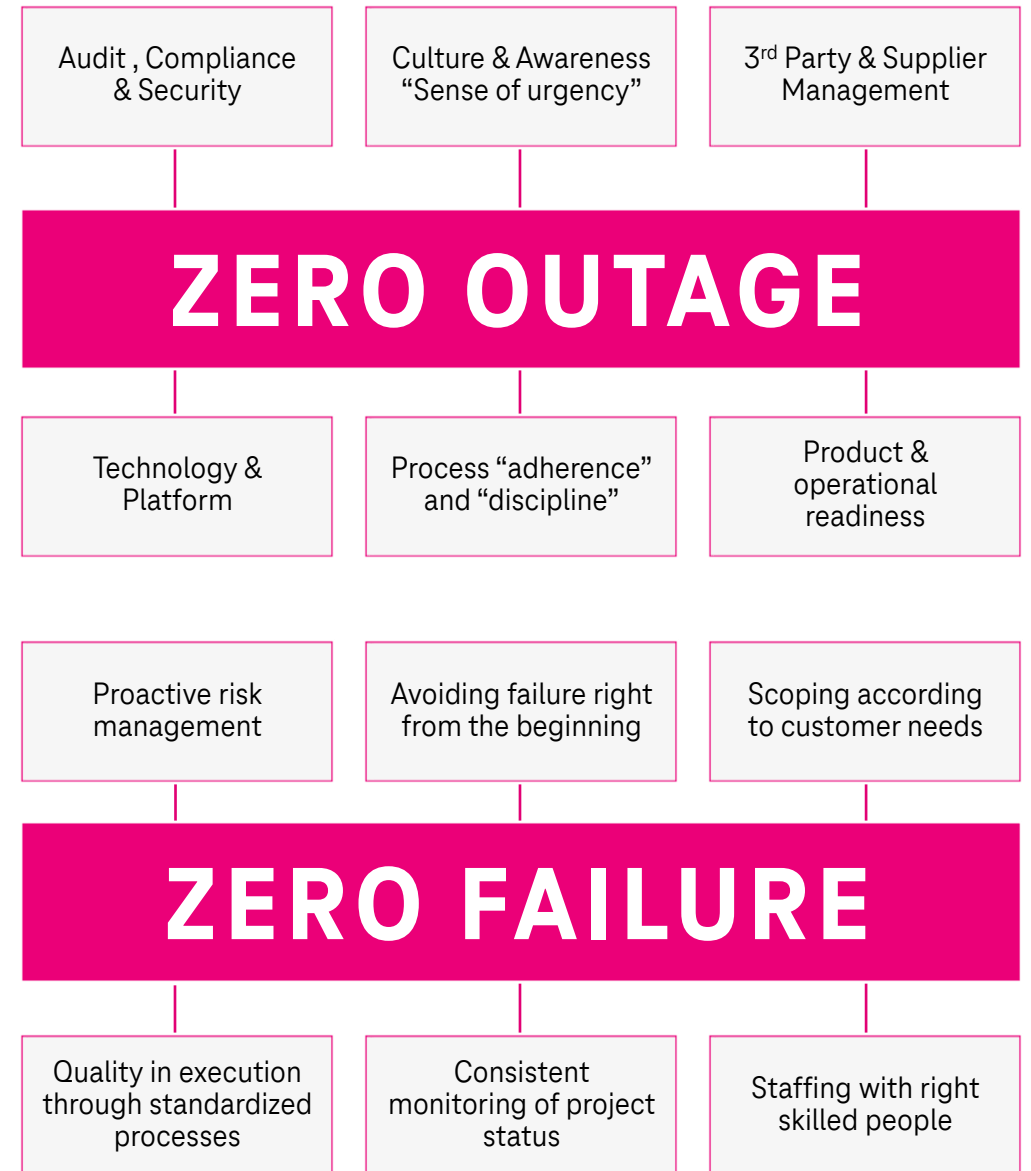


30

benchmark
reports



Quality is the key to success.



T-Systems migrates **80% of legacy systems automatically with our AI Engineer** – multi-agent AI platform with context understanding.

Demand

Business objective

Improved application development and migration for shorter time to market and better CX

IT objective

Automated code migration of legacy systems to state-of-the-art systems as well as app development

Solution

AI Engineer – an AI solution that automates the work of an AI scrum team in more than **120 active projects**



Automated legacy code migrations with agent-based AI and graph-based context



Acts like a scrum team and supports with code analysis, user story writing, code development, documentation, testing, and migration



Our USP: **unique offering** with complex code base migration through graph-based analysis

Large automotive OEM



Outcomes

30% average saving depending on use case

350 workflows for complete software life cycle

70% of repetitive software engineering tasks automated

T-Systems is the **architect of the automotive data space** and manages automotive OEM data across the Catena-X ecosystem.

Demand

Business objective

To share data with suppliers and vendors in a secure, simple, and controllable way

IT objective

To provision a secure data room with connectors and a semantic layer

Solution

Building the **future data space for automotive with Catena-X**



We define the architecture and provide the security for data rooms, the back-end integration, the semantic data layer, and the connectors for Catena-X



Building a secure cloud environment and migrating core applications



USP: our **Data Intelligence Hub is the blueprint** and enabler for the data spaces



Outcomes

100% sovereign data exchange

100% supply chain transparency

10k automotive enterprises addressed

We defined the masterplan for the city of Nuremberg on how to **modernize their IT with S/4HANA** for a digital leap.

Demand

Business objectives

Early key user enablement and knowledge ramp-up

Transformation cost and timeline predictability

IT objective

Consolidation of complex IT landscape including two parallel SAP systems

Solution

S/4HANA roadmap consultation for SAP and IT landscape simplification



Analysis of legacy SAP systems and value proof for consolidation to only one target S/4 system



Target architecture blueprint for entire IT landscape, standardization of historically diverse business process



Our USP: **RISE premium supplier**, 20+ years of experience, 2,500+ SAP experts, and security in our DNA

Why T-Systems



Public sector compliance for S/4HANA landscape

45

workshops with business/IT key employees reducing future training costs



Modernized workflows and enhanced usability



Target architecture blueprint for entire IT landscape



T-Systems hosts **one of the worlds's biggest ecosystems for space data** for ESA: **78 million GB** of satellite data.

Demand

Business objective

Access to one of the largest public data sets for a worldwide community

IT objective

To support analytics and trend monitoring for governments, citizens, science, and businesses

Solution

We provide and secure the data sets for **innovative use cases on Open Telekom Cloud**



Largest public earth observation data platform enabling innovation in sustainability and climate research



State-of-the-art data space with optimal mix between privacy and functionality



USP: we provided a **state-of-the-art, open-source cloud solution** with outstanding functionality, flexibility, service quality, and security



Outcomes

78 m GB of satellite data managed on OTC

28% increase in data volume expected throughout the project

<2 seconds to analyze the latest international satellite data

Together with BARMER, T-Systems is paving the way for **healthcare digitalization in Germany**, safeguarding the personal healthcare data of **50% of policyholders** in country.

Demand

Business objective

To provide and manage digital identities for policyholders

IT objective

Scalable digital identity infrastructure meeting highest sovereignty standards

Solution

Truly sovereign, cloud-based identity solution – **Open Sovereign Solution (OSC)**



Secure ID wallet container in the BARMER app at trust level high (without additional app)



Encrypted healthcare ID Storage, BSI-tested and BMI-approved, Trusted Execution Environment (TEE) protects sensitive data from unauthorized access and tampering



USP: **only provider** that could meet sovereignty demands. OSC is built for high sovereignty demands and confidential computing.

BARMER



Outcomes

50%

of German policyholders on Telekom's Open Sovereign Cloud (OSC)

8.7 m

customers with access to sovereign services

100%

secure and sovereign hosting and confidential computing for critical data

As One T we help Gerresheimer to **increase operational efficiency** and **enable innovation by seamlessly integrating IT and connectivity services.**

Demand

Business objective

To increase flexibility and product and process development for drug and pharma industry

IT objective

To ensure future scalability and flexibility of IT landscape through centralization and scalable secure cloud solutions

1 | FCI: T-Systems Future Cloud Infrastructure
2 | Azure: Microsoft Azure Cloud

T-Systems | Company presentation | May 2025

Our success by OneB2B

Combining **secure connectivity** and **reliable multi-cloud (FCI¹ and Azure²)** with **automation services** and **data analytics**



Strong client relationship **basis**: TDG as trusted provider of **secure connectivity**



T-Systems adding **cloud solution and orchestration services** for varying workloads (mix of hyper-scaler and sovereign Open Telecom Cloud) to address demand for scalability and flexibility



Our OneB2B USP: **seamless integration between cloud and connectivity**



What's in it for Gerresheimer?

-90%

carbon footprint through more efficient workload orchestration
Ability to react to business developments

900

mainly VMware-based systems moved to cloud 45 locations consolidated with an easy-to-manage landscape

3

unified data sources through analytics services for company-wide transparency and consistency



T-Systems **saves lives with AI-powered cancer diagnostics** using computer vision and sovereign, secure Cloud hosting.

Demand

Business objective

Faster, more precise, and less invasive cancer diagnosis using AI

IT objective

Secure cloud with integrated AI model

Solution

Using AI-assisted computer visions diagnoses on Open Telekom Cloud



We support our partner with a sovereign OTC cloud for a secure, scalable AI health solution

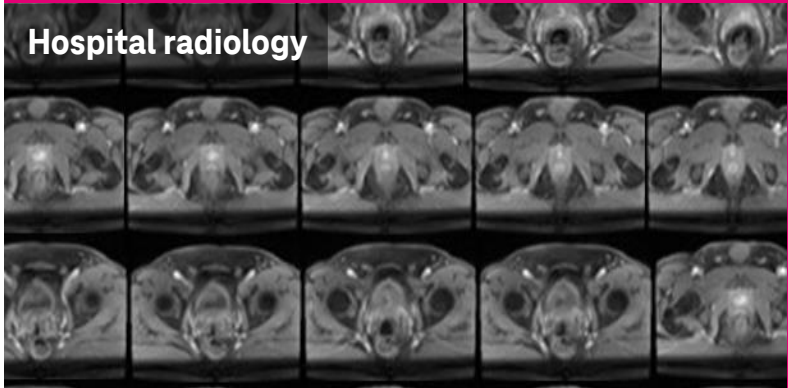


Building secure cloud environment and hosting and integrating the computer vision-based AI model for diagnosis



Our USP: **sovereign cloud integrated with AI capabilities** meeting high industry standards

Hospital radiology



Outcomes

92% fewer misdiagnoses

75% faster diagnosis process

30% less time spent per patient

T-Systems advisory and engineering and Telekom's 5G connectivity create a digital E2E solution for growth of a leading inland port.

Demand

Business objective

Europe's largest inland harbor wants to grow with digital solutions and 5G

IT objective

To explore how the existing IT environment can be enhanced with digital solutions in combination with 5G to improve the logistics business of the port

Our success with OneB2B

A crane steering system was automated, led by an advisory from Detecon using T-Systems digital engineering and Telekom's 5G networks



The 5G network transports data for a digital solution created by T-Systems to allow an automated steering of cranes together with experts for logistic and university RandD fusing public funding



Advisory from Detecon was the glue for components of the E2E solution – Telekom's 5G campus networks and T-Sytems digital engineering



Our USP: The capability to have all the necessary ingredients from one single source, i.e. 5G connectivity, digital engineering, and strong advisory skills

Leading inland port operator



What's in it for Duisport?

100%

proof that 5G and digital solutions allow Duisport further growth, overcoming restrictions due to limited space

Up to 25%

more time capacity due to automation of terminal crane operations



Crane operators are noticeably relieved of physically strenuous work, resulting in more attractive working conditions

T-Systems **deploys S/4HANA on AWS** to enable business insights for sports apparel supplier.



Demand

Business objectives

To reduce operating costs to improve financial efficiency and enhance market competitiveness

IT objective

To establish a solid backbone for subsequent S/4HANA implementation

Enhanced system resilience, ensuring quick data recovery and minimal operational disruptions

Solution

Business-led IT and SAP transformation



Deployment of a greenfield SAP S/4HANA ecosystem on AWS as a core for the customer's business initiative



Multi-phase country-specific migration/rollout with our EU-based SAP experts supporting on site.



Our USP: **RISE premium supplier**, 20+ years of experience, 2,500+ SAP experts and security in our DNA

Why T-Systems



Enhanced consumer focus through analytical insights on AWS and SAP

<44 min

HANA database restore, allowing for high availability



Automated system to minimize security breach risks, data loss, and outages



As One T we helped Roland Rechtsschutz AG to transform their customer services: **higher quality with less costs.**



Demand

Business objective

Digitalization of customer services

IT objective

To create a highly available, sovereign cloud infra-structure with geo-redundant fail-over – from ONE single source

1 | OTC: Open Telekom Cloud by T-Systems
2 | MPLS: Multiprotocol Label Switching solution "IntraSelect" by Deutsche Telekom

Our success with OneB2B

Building a secure, BaFin compliant cloud environment with **OTC¹ + data (Oracle) + MPLS²**



Design and deployment of optimized customer service processes on compliant OTC running on fast, reliant dedicated MPLS network



Telekom: fast, reliable connectivity via MPLS service
T-Systems: building a **secure cloud environment**, migrating core applications, and **running IT operations**



Our OneB2B USP: BaFin-compliant cloud offering with tailored Oracle licensing and **ICT services out from one single source**

What's in it for Roland?

30% efficiency increase in IT operations

2x faster core databases



Meets BaFin requirements (data protection, compliance)

T-Systems brings it all together:
the combined power of **data, IoT, and AI**
for **real-time intelligence** (e.g. predictive
maintenance).

Demand

Business objective

24/7 availability of highly
critical logistics systems
with predictive analytics

IT objective

Real-time monitoring and
early warnings for critical
logistics systems

Solution

Data, IoT, and AI together power real-time predictive maintenance systems



We installed, built, and run a big data platform
for real-time remote monitoring, controlling
machines, and providing early warnings for
critical logistics systems



We provided connectivity, sensors, and the
AI model



Our USP: **end-to-end provider** of connectivity,
hardware, and software integration (IoT, data, AI)



Outcomes

100%

automated monitoring
of machine data

30%

fewer failures through
early warnings

>300

logistics clients

Bringing it all together: by utilizing our **T-Systems full E2E cloud portfolio**, we make a real difference to the **success of an energy solution provider**.

Demand

Business objective

To ensure high scalability to support growth and variable workloads

IT objective

Actionable recommendation for optimizing resources

- 1 | FCI: T-Systems Future Cloud Infrastructure
- 2 | OTC: Open Telekom Cloud
- 3 | Azure: Microsoft Azure Cloud
- 4 | AWS: Amazon Web Services

Solution

Best of four worlds: future-proof hybrid cloud strategy with **FCI¹, OTC², AZURE³ and AWS⁴**



Radical transformation of our customer's IT ecosystem to the cloud (80% of enterprise landscape) to become future-proof



From cloud assessment, over FinOps, via application management, infrastructure and the IT Management



USP: multi-cloud solution with **ideal balance** between **scalability** (hyperscalers) and **sovereignty** (FCI¹ and OTC²)

Large energy solutions provider



Outcomes

20%

Cost-saving potential and regained cost control

50%

reduction of vulnerabilities

530

on-premises systems shut down and moved to cloud

As One T we grow the account of a major energy company and **increase their resilience** in a fast-changing market through our **combined IT and TC skills**.

Demand

Business objective

24/7 availability of B2C services (such as card payment for refueling) at 4,200 gas stations in Europe and Asia

IT objective

Zero outage for critical infrastructure and high availability on a European/Asian footprint

Our success with OneB2B

We bring **IT and connectivity** from one single source to a customer's global operations



16 years of trustful partnership being the **global IT outsourcing provider of choice**. FCI* officially assigned as target operating model for the customer due to **high quality, zero outage**, and **innovation**



Based on this track record and trust, the customer awarded us the **connectivity of 4,200 retail stations across Europe and Asia**. Zero outage is key to assuring excellent B2C services (i.e., payment services) and the best customer experience for them and their customers.

Major oil and gas company



What's in it for them?

>4 out of 5

every year in their customer quality index and therefore premium partner

24/7

connectivity with zero outage, high performance, and cost efficiency

100%

reliable, seamless operations and scale of support, Deutsche Telekom as key/tier 1 supplier