

# Cloud FinOps by T-Systems

Control cloud costs and maximize business value



## Typical cost challenges in the cloud



### Unclear spending

Unpredictable and random costs



### Complex governance model

Confusing roles and accountability



### Absence of tools and metrics

Calculating costs is a challenge



### Lack of data democratization

No framework for data democratization



### Low levels of cost awareness

Financial impact of activities is not considered



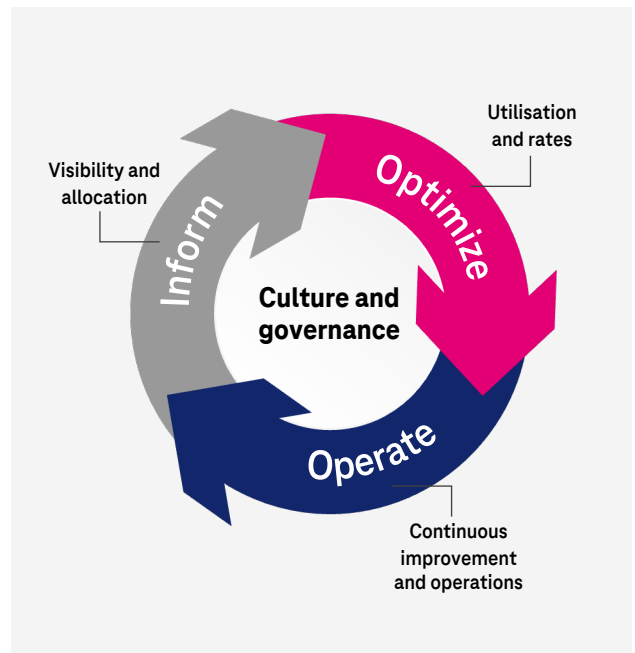
FinOps helps different teams to collaborate and get a clear picture of cost spending. The goal is to optimize and achieve maximum business value.

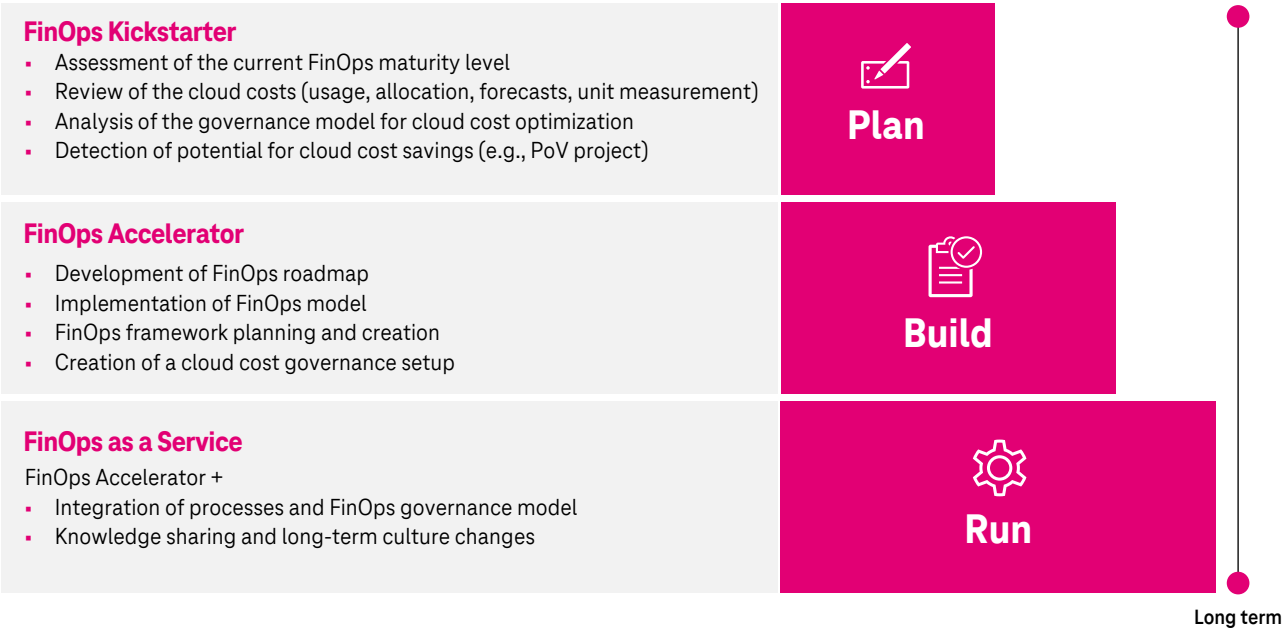
## Parts of the offer

- Plan-build-run with Cloud FinOps framework
- Expert advisory and audit on cloud cost optimization
- Centralized cloud cost orchestration solution
- Standard governance framework and processes for FinOps implementation
- Development of use cases, KPIs, and metrics
- Development of FinOps capabilities: people, process, and technology
- Identification of cost-saving opportunities

## The benefits

- Understand and optimize cloud spend
- Improve financial performance by optimizing cloud costs
- Create visibility of cloud spends, increase transparency in the company (showback and chargeback)
- Enable data-driven decision making through a clear view of cloud spend
- Provide support to set up a sustainable cloud cost governance





Solve challenges with the right partner

<p>Trusted advisors and part of <b>Deutsche Telekom group</b></p>	<p>Management consulting expertise from <b>Detecon</b></p>	<p>Certified team of cloud and FinOps experts</p>	<p>Experience in governance framework and practices across multiple industries</p>
<p>Experience with several IT-managed service projects</p>	<p>Strong partnerships with Public CSP (<b>Microsoft, Google, AWS, etc.</b>) and FinOps vendors (<b>Flexera, Apptio</b>)</p>	<p>Access to best-in-class cloud cost management tools</p>	<p>End-to-end support throughout the cloud adoption process</p>

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