

Managed and Professional Services

Take control of your enterprise systems

Healthcare companies face growing pressure to modernize core enterprise systems such as SAP, ServiceNow, and networking platforms while controlling costs and maintaining compliance. Vendors are increasingly imposing migration deadlines and high-cost updates, creating uncertainty for executives who need flexibility and financial predictability.

T-Systems provides complete managed and professional services across SAP, ServiceNow, Security, and Networking. We manage cloud environments on AWS, Azure, and Google Cloud, combining infrastructure expertise with deep enterprise-application knowledge.



Stay compliant and optimized



Sizing

Know exactly what you need — licenses, users, cloud, and system capacity.



Strategy

Choose the smartest financial and operational path — maximize ROI, minimize risk.



Negotiation

Turn insights into power — secure the best deals and contract terms

UNDERSTAND YOUR OPTIONS AND OPTIMIZE USER LICENSING COSTS

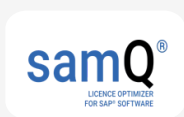
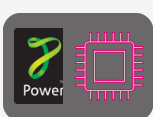
What we do

- SAP Services:** We assess your SAP landscape to identify unused or redundant licenses, optimize support costs, and prepare your systems for S/4HANA or any future route you choose. You decide the pace, staying on-prem, adopting hybrid models, or preparing for RISE readiness.
- ServiceNow Management:** We modernize workflows, automate service delivery, and ensure seamless integration across platforms.
- Security and Compliance:** Built-in protection with zero-trust architecture, continuous monitoring, and adherence to healthcare regulations including HIPAA and GDPR.
- Networking and Cloud Management:** We operate your enterprise connectivity across AWS, Azure, and GCP, ensuring unified performance and visibility.

How we do it

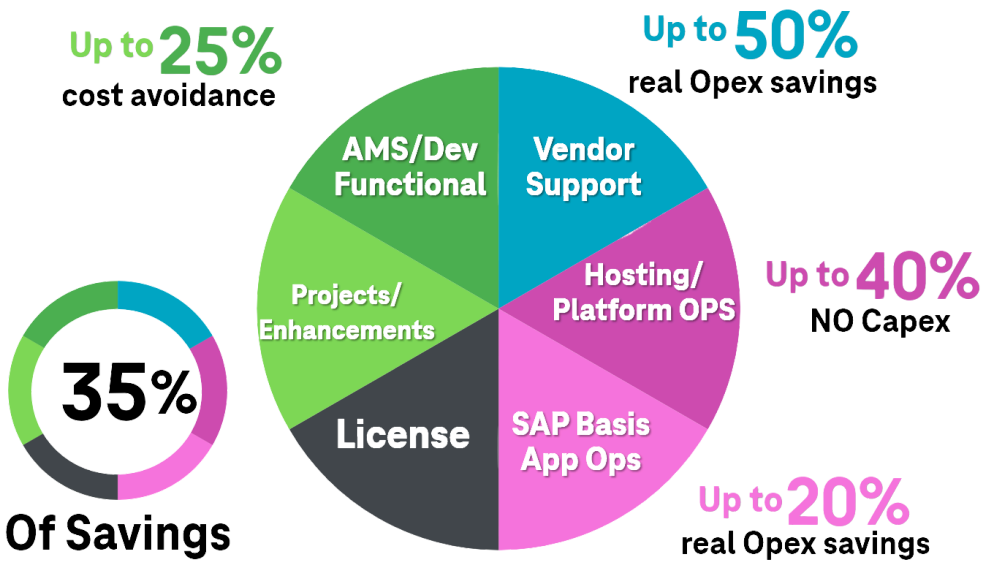
Use Case: Starting Managed Services for SAP

8-12 WEEKS PROJECT DURATION

 LICENSE SIZING Users, Engines, Self-Declaration, Digital Access, Shelfware, Deficits	 T-Systems SYSTEM SIZING architecture, saps, memory, storage, ha, dr, backup, os, maintenance	 CONTRACT SIZING Product set, prices & discounts, terms & conditions, Value of BoM	 SERVICES Discuss service scope of RISE, CAS, alternative AMS providers, today's services	 FINANCES Elaborate financial scenarios, and compare them: TCO, OPEX, CAPEX, NPV, Spend	 STRATEGY Discuss options and determine your strategy	 NEGOTIATION Support the client explaining and detailing his strategy in front of SAP. Evaluate SAP proposals. Agree on T&C	 SIGNING Sign new contract with SAP
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What it means for your business

SAP Overall Spend and Potential Savings



We guide you through every stage — from assessment to negotiation — ensuring your enterprise systems stay compliant, optimized, and financially efficient.

About T-Systems

T-Systems North America is part of Deutsche Telekom, the same global family as T-Mobile. We are technology geeks at heart, passionate about solving IT complexity so you don't have to. We are technology geeks who simplify complexity, taking on IT operations so you can focus on your patients, your research, and your growth.

WHY US?

- Backed by Deutsche Telekom's global infrastructure and expertise
- Over fifteen years of experience in enterprise cloud and SAP operations
- Guaranteed support for up to 15 years without forced updates
- World-class SAP and ServiceNow operations with zero-outage reliability

To discover how our Managed and Professional Services can help your organization reduce costs and stay in control of its enterprise systems, reach out at moreinfo@t-systems.com