

Reference project for

**LINDNER**  
HOTELS & RESORTS

**“Communicating by e-mail is essential for our business. We use E-Mail Protect Pro to protect our inboxes against dangers from the Internet. And we can do that without any additional expenditure for our IT because the cloud solution runs entirely in the background.”**

Michael Eckert, Head of IT, Lindner Hotels AG



## SECURE E-MAIL EXCHANGE

### HOW LINDNER HOTELS AG USES E-MAIL PROTECT PRO TO PROTECT ITSELF AGAINST VIRTUAL THREATS.

From business trips to feel-good escapism: Lindner Hotels AG offers four- and five-star hotel services. At the beginning of the 1970s, architect Otto Lindner founded the company with the hotel in the Seestern area of Düsseldorf. Since that time, the family-run group has grown continually and now operates 37 hotels in Germany and in Europe. The company is based in Düsseldorf and currently employs approximately 1,900 people. It generated revenue of EUR 194 million in 2017. That makes Lindner Hotels one of the leading German hotel companies. In addition to offers for business travelers, Lindner Hotels AG's broad portfolio includes spa, wellness, and golf resorts, as well as amusement parks for adults and children.

#### AT A GLANCE

Highest-quality hotels: Lindner Hotels AG entices with offers revolving around sports, wellness, and culture from Rügen to Majorca. It also makes sure its guests are safe. Not only in the hotel itself but also in electronic correspondence via e-mail: it uses E-Mail Protect Pro from the TelekomCLOUD.

- Managed cloud solution that makes own on-site infrastructure obsolete
- All e-mail traffic monitored in the cloud
- Reliable defense against viruses, spam, ransomware, and advanced persistent threats (APT)
- In serious cases, Lindner IT receives support from Telekom's Magenta Security experts

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# REFERENZ IM DETAIL

## THE CHALLENGE

Hotels and hospitality industries are becoming targets for cyber criminals increasingly often, as shown by the most recent attacks on Intercontinental and Hyatt Hotels, where attackers wanted to obtain customer and credit card data. The most common gateway for malware and spyware or blackmail Trojans is e-mail correspondence. According to a survey carried out by the security specialist cofense, 91 percent of all attacks start with an infected message. Lindner Hotels AG wanted a new, comprehensive solution to optimally protect its e-mail correspondence because its previous provider had stopped developing the existing system. Furthermore, the on-premise solution needed its own special on-site infrastructure to unite the resources of the IT department.

## THE SOLUTION

Lindner Hotels AG relies on E-Mail Protect Pro, an e-mail security solution from the TelekomCLOUD. The managed system is part of the Magenta Security portfolio, where Telekom bundles its group-wide IT security competence. With E-Mail Protect Pro, all of Lindner Hotels' e-mail correspondence is carried out using a server in the cloud. The solution monitors e-mail correspondence and defends against virtual threats. It therefore blocks spam, viruses, and ransomware. In addition, it prevents complex and effective attacks known as advanced persistent threats (APT) from being made on critical IT infrastructures and confidential data. The function APT Protect Pro examines file attachments, regardless of their signature, and reliably detects threats, such as in PDF and MS Office documents. Telekom hosts the solution in its high-security data centers in Germany, which guarantees the Lindner Group data protection that complies with German laws.

## CUSTOMER BENEFITS

Lindner Hotels AG uses the solution from the Magenta Security portfolio to successfully avert cyber dangers. Should a serious incident nonetheless occur, IT security experts from Telekom assist the group's IT team. The managed solution does not require any own on-site infrastructure. E-Mail Protect Pro runs stably at all times in the background, and the provider makes sure that the system is always up to date. The IT department at Lindner Hotels has a much smaller burden to bear and can concentrate on its core business: reliable IT and entertainment services for guests.

Other advantages:

- Reduced workload: Telekom administers and manages the solution.
- Transparency: Lindner pays a fixed price for each inbox every month.
- Overview: The head of IT receives a daily e-mail with information about the security status.

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