



EXPERT ADVICE ON MOBILIZING YOUR BUSINESS ENTERPRISE MOBILITY CONSULTING

A STRATEGIC APPROACH

Many organizations now recognize the benefits of enterprise mobility solutions. They can improve productivity and efficiency, cut costs, and increase employee satisfaction. At the same time, it helps drive digital transformation. But decision-makers want to be sure the move to mobile will enhance their business in concrete terms. Point solutions are not enough. Only by intelligently integrating diverse components can they reap significant benefits. Some companies are just starting out on the enterprise mobility journey, and need to develop a strategic approach. Some have taken initial steps, and now want to extend mobile support to other parts of their business. And others are simply planning a smart app and require assistance with its implementation. What they all have in common are concerns about mobile security. Against this background, an experienced partner is a huge asset. Particularly if that partner can provide targeted advice and, where needed, implement the solution on your behalf.

Enterprise Mobility Consulting from T-Systems comprises attractive consulting packages for all requirements. They make it easy for you to get started, and help you master the many challenges involved – connectivity, enterprise mobility management (including end-points), applications, and security. Thanks to our joined-up approach and our comprehensive skillset, this offering lets you execute new, mobile business models fast.

PREDEFINED CONSULTING PACKAGES FOR YOUR REAL-WORLD NEEDS

We leverage our ICT expertise and experience to advise you on all enterprise mobility issues of relevance to you. Our packages provide valuable decision support in accordance with your specific circumstances and imperatives.

The packages are efficient and tailored to your needs. They make it easy to begin your journey or to pursue your chosen strategy even more effectively. Whether you are just starting out or have already made some progress, our Enterprise Mobility Consulting offering has the answers you are looking for. Take advantage of our proven track record and best practices – based on mobility solutions deployed by 80 percent of DAX-listed companies.

Key benefits:

- End-to-end consulting services tailored to your needs
- Workshop modules that can be chosen individually or combined
- A joined-up approach – consulting, solution design, implementation, and mobile security
- Addressing connectivity, enterprise mobility management and applications, and mobile business processes



LIFE IS FOR SHARING.

MOBILIZE YOUR BUSINESS AND PROCESSES NOW

MOBILITY SCREENING

Identify opportunities and select ideas

You understand the value of enterprise mobility and want to leverage it in the future. Our experts offer you a focused screening process. It pinpoints opportunities within your organization to leverage mobile technology to increase sales and efficiency.

Scope: We analyze your enterprise, looking at your products and services, interactions with customers and partners, and in-house processes. We then identify areas where mobile-enablement adds value, and assess the potential. This package includes development of a use case profile and recommended actions. The results and deliverables can be used to implement lighthouse projects.

- Identification of suitable applications for enterprise mobility, including analysis of potential
- High-level description of solution components plus a use case profile
- As a follow-up, we recommend expanding the example use case with our Mobility Design package

MOBILITY DESIGN

Develop ideas

Are you interested in new approaches to developing innovative mobile applications? Mobility Design leverages various creative techniques to turn your ideas into concrete solutions. Our experts work hand-in-hand with you to find answers to genuine needs from the end-customer perspective.

Scope: We show you how to select the best ideas out of a large number. Next, we help you choose the technical infrastructure required to implement them – and apps that will tangibly improve customer satisfaction.

- Identification and refinement of a promising idea (a defined use case) for mobile-enabling a selected process (internal solution or customer app)
- Development and presentation of a high-level design
- We recommend exploring initial ideas via prototypes

MOBILITY BUILD

Implement and validate selected ideas

You want to introduce an app and you understand that it must be smart and user-friendly to be successful on today's markets. This package helps you create a future-proof mobile application guaranteed to comply with relevant app store guidelines.

Scope: Experts analyze your mobility strategy, advise you on non-functional requirements and help you make the right decisions on the technical implementation of your app. This includes communication with backend systems, interface management, and security.

- High-level description of the solution, architectures and feasibility analysis
- Proof of concept for critical architecture-related issues, plus recommendations on deployment of emerging technologies
- We recommend generating a report on the planned app

MOBILITY SECURITY

Deploy mobile devices and protect data

Potentially, vulnerabilities in mobile devices can be exploited to access business-critical data. How can you harness the benefits of these endpoints yet ensure robust security at the same time?

Scope: We provide you with an introduction to mobile-device security and assess your situation with respect to existing risks. Our experts then develop a strategy tailored to your needs. This will assist you with the integration of mobile devices into your existing infrastructure while protecting them against attacks – keeping your valuable information assets safe.

- Secure integration of devices into your ICT infrastructure
- Identification of appropriate security mechanisms, e.g. authentication, encryption, protection against advanced attacks and security risks (e.g. associated with BYOD)

MOBILITY STRATEGY

Exploit the full potential of enterprise mobility

Do you need the right strategic approach to enterprise mobility – and a roadmap for the roll-out phase? Our professionals develop an end-to-end mobile-first strategy that meets your specific requirements. Together, we determine which products and services are suitable, and how to streamline your processes, and interactions with customers and partners.

Scope: After documenting the business processes you plan to mobilize, we offer implementation recommendations plus an overview of the systems impacted. The workshop culminates with a cost-benefit analysis of your enterprise mobility strategy.

- Definition of customer-specific goals and possible use cases
- Assessment of the new strategy's impact on management of mobile technologies in terms of processes, corporate governance, and security
- Strategic roadmap and recommendations

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