

# Cloud migration made easy



## Find out how to succeed in cloud migration and optimization with 'Cloud Assessment'

Migrating to cloud incurs significant cost, effort, and time. Whether you are moving the infrastructure or just a single application to cloud, best practices include undertaking a cloud readiness assessment to optimize the process and ensure smoother migration. Following the best practices and performing this assessment safeguards the businesses from unpleasant scenarios such as exponential rise in storage costs due to applications not running on the appropriate infrastructure, inefficient upkeep of data in the systems, or insufficient security elements at sensitive points. Every organization has its unique challenges and needs specific outcomes. T-Systems' 'Cloud Readiness Assessment' helps the IT and business leaders to formulate, plan and execute a successful cloud migration strategy.

## Cloud Readiness Workshop

T-Systems has proven processes and robust software tools that automatically scan your existing IT landscape and the resources used like data centers, virtual machines, servers, applications, and services. This output shows which concrete projects and operating costs are incurred in the cloud.

Our experts also check what systems need to be rebuilt and which others should be taken out of service. Furthermore, T-Systems experts will also determine and recommend what applications should be migrated to which type of cloud (based on your business and technical requirements).

## Propel business into the future safely and reliably with T-Systems

All T-Systems experts come with 12+ years' experience in cloud migration of public and private cloud, Multi and hybrid cloud environments. They will provide expert advice for all applications and prepare a migration plan tailored to your company. Whether it is SAP or No-SAP system the 'Cloud Assessment' from T-Systems can be used for all 'Enterprise cloud platforms' (public and private) and are automatically selected based on your existing landscape. The assessment will bring transparency of your entire landscape including all components from processes, services, business applications, environment, database, and infrastructure to reveal your potential. And on top of it all enterprise server operating systems are supported as well as the detection of non-server devices.

(Application) Cloud Readiness	Determining Cloud Strategy
Preparing Outsourcing RFP	Reducing Risk
Moving to Cloud	Which Cloud?
DC Move	Legacy to Cloud
Lack of Visibility	Moving to Hybrid
App Retirement Planning	CMO Transparency



Cloud Assessment: Trigger phases/activities



### Additional benefits

- Predictable cloud costs that enable more accurate business decisions
- Faster and more predictable cloud and non-cloud projects
- Clear cloud roadmap down to the level of the individual applications together with the migration planning
- Improved visibility into dependencies to minimize the risk of IT changes and operations

## Cloud Readiness Workshop

<p><b>When to use?</b></p> 	<p>To understand one's existing infrastructure landscape and the readiness to start a cloud migration.</p>
<p><b>What is included?</b></p> 	<ul style="list-style-type: none"> <li>▪ One-day workshop</li> <li>▪ Build a common view of current state</li> <li>▪ Workshop with key stakeholders and team members from across the organization</li> <li>▪ Identify readiness gaps</li> <li>▪ Produce visuals including heatmap</li> <li>▪ Joint view of priorities and next steps</li> <li>▪ Identify actions to future define and execute cloud strategy</li> </ul>
<p><b>How much does it cost?</b></p> 	<p>€ 0</p>

## Cloud Workload Assessment

<p><b>When to use?</b></p> 	<p>When you are already on your cloud journey and want to ensure you have the right applications on the right cloud to deliver the most efficient services to meet your business needs.</p>
<p><b>What is included?</b></p> 	<ul style="list-style-type: none"> <li>▪ Automated discovery and assessment of infrastructure landscape to estimate cloud spend on AWS, Azure &amp; GCP</li> <li>▪ Automated discovery of estate to speed up outcomes</li> <li>▪ Assessment of application components, physical and virtual infrastructure</li> <li>▪ Estimated run costs for AWS, Azure and GCP</li> <li>▪ Accurate data on infrastructure utilization, application dependencies, network and more</li> <li>▪ Best-sizing of workloads in the cloud and discovery of shadow IT</li> <li>▪ Walk-through results with one of our experienced Cloud Consultants</li> <li>▪ Output would be a detailed report of current infrastructure landscape with clear recommendations and options for future mode of operation</li> </ul>
<p><b>How much does it cost?</b></p> 	<p>€ 5,000</p>

**Invest once:  
Save up to 65% of your time  
and reduce costs by up to  
45% within 2 years.**

Depending on your infrastructure



### Information & Conditions

- Cloud Workload Assessment package - € 50 per server/virtual machine; customer agree to install software for automated discovery in their infrastructure landscape
- All prices are exclusive of VAT and will be charged as applicable
- This offer is aimed exclusively at business customers (no resellers, no partners)
- For existing or new customers, we offer the one-day cloud readiness workshop free of charge as a virtual or in-person workshop. Costs are only incurred for the subsequent commissioning of a further workshop for the introduction and transformation of clouds, or for more than one day of consulting services
- The prerequisite for these packages is that the customer is interested in a migration or optimization of their IT landscape and the relevant customer stakeholders are available to take part in the workshop (list available on request)
- This document is for information purpose only and is not a binding offer. If you are interested, we will be happy to send you the relevant contract documents. These also detail the exact content of the service

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