

VMware Cloud on AWS Flex

Scale from few VMs to thousands, quickly and sustainably on the AWS Cloud

Powered by



With Managed VMware Cloud on AWS Flex (VMC on AWS Flex), customers can make use of all the VMC on AWS benefits by paying only for used resources like instance-types, storage, IP addresses and network traffic, without committing to a specific number of nodes within a SDDC.

Managed VMware Cloud on AWS combines two important worlds: VMware based vSphere Virtualization and AWS world-class Hyperscaler Services. VMware Cloud on AWS Flex provides a unified platform for operating VMware hybrid clouds.

VMware Cloud on AWS Flex is a multi-tenant VMware based solution running on AWS bare-metal in AWS Datacenters. It combines existing VMC Foundation advantages with the possibility to scale from just a few VMs up to many thousands of VMs – just paying for the resources that are being used. Consume T-Systems Managed IaaS in pay-as-you-go cloud model.

As this is an IaaS self-service offering the customer keeps full control of his workloads. This is enhanced with Telekom Managed Service Desk, Incident Management, Billing and Onboarding Support.

Customer challenges:

- Business demands are constantly changing, IT resources need to be agile for business to succeed
- Refactoring of traditional applications to cloud native takes time, money and isn't always an option
- CAPEX budgets are shrinking, need for asset light Public Cloud services to meet business demand

Customer benefits:

- Excellent availability of AWS Global Infrastructure
- Fast time to value with cost-effective performance on-demand
- Reuse or expand existing VMware tooling, migrate applications without refactor
- Leverage latest innovations from VMware, AWS and T-Systems

Use Cases

- **Disaster Recovery:** Low cost, asset light protection of VMware based workloads in the Cloud
- **Geo-expansion and cloud bursting:** Respond in minutes to unexpected or growing capacity demands in over 15 global regions
- **Cloud Adoption:** Move workloads without retraining staff, refactoring applications or re-tooling
- **Merges/Acquisitions/Migrations:** Easily migrate VMware workloads into single management estate





Unique Selling Proposition

- Pay only for the VMs that you run
- Cost saving by suspending the workloads until required
- 3 market leaders join forces for highest quality (AWS, VMware + T-Systems)
- Move VMware workloads without rework
- VMware workload adjacency to native AWS services
- GDPR compliant as per German law
- Help-Desk with German and English support

Why T-Systems?

- Work with Premier AWS Partner
 - 5 AWS certified competencies
 - More than 1,000 AWS certified experts globally
- Extensive portfolio of AWS offerings and certified team of cloud experts
- Proven experience in cloud migration with success stories across industry stack

Telekom Managed VMware Cloud on AWS Flex

When to use? 	Run VMware based workloads on AWS public cloud – and just pay for the resources you use. This provides full flexibility and cost control to the customer
What is included? 	<ul style="list-style-type: none"> ▪ Full VMware Cloud Foundation based Software-Stack ▪ Access to customer dedicated resources by VMware Cloud Director Service Tenant Portal ▪ Superfast vSAN (based on VMware technology) residing on local NVMe SSD Storage ▪ Billing by T-Systems ▪ Tenant Management by T-Systems ▪ Services are in AWS Region Central Europe (Frankfurt Main) ▪ System specification based on your choice of selection
What support is provided? 	<ul style="list-style-type: none"> ▪ 24/7 T-Systems User Help Desk ▪ Full support by VMware and AWS ▪ 99.9% system and portal availability
How much does it cost? 	Price on request based on Usage-Based pricing for Instances, Storage, Internet-Traffic and Windows Licenses

Pricing

- Billing will be done on hourly basis
- Variable costs e.g., On-boarding fee and fee for traffic are excluded
- The list below showcases exemplary instances. The complete instance list with price is available on the Offer page.

Instance Type	vCPU (MHz)	vCPU (Sockets / Cores)	RAM (MB)	Monthly Price
g2.entry.s	1150	1 (1/1)	1280	43.68 €
g2.standard.8	2300	8 (1/8)	30720	771.56 €
g2.high-memory.12	2300	12 (1/12)	79872	1,397.20 €
g2.high-compute.8	2300	8 (1/8)	6144	597.11 €
g2.performance-optimized.8	2300	8 (1/8)	114688	2,197.83 €

Information & Conditions

- You can get additional consulting Services to operate your landscape as well as get consulting and support for migrating your workloads (both with additional fees)
- This offer is only valid for business customers of T-Systems International GmbH
- All prices are exclusive of VAT and any travel expenses and will be charged as applicable
- This document is for information purposes only and does not constitute a binding offer. If you are interested, we will be happy to send you the relevant contract documents. These also list the exact contents of the service and the specific conditions

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