With Managed VMware Cloud on AWS Flex (VMC on AWS Flex), customers can make use of all the VMC on AWS benefits by paying only for used resources like instance-types, storage, IP addresses and network traffic, without committing to a specific number of nodes within a SDDC.

**Managed VMware Cloud on AWS** combines two important worlds: VMware based vSphere Virtualization and AWS world-class Hyperscaler Services. VMware Cloud on AWS Flex provides a unified platform for operating VMware hybrid clouds.

VMware Cloud on AWS Flex is a multi-tenant VMware based solution running on AWS bare-metal in AWS Datacenters. It combines existing VMC Foundation advantages with the possibility to scale from just a few VMs up to many thousands of VMs – just paying for the resources that are being used. Consume T-Systems Managed IaaS in pay-as-you-go cloud model.

As this is an IaaS self-service offering the customer keeps full control of his workloads. This is enhanced with Telekom Managed Service Desk, Incident Management, Billing and Onboarding Support.

**Customer challenges:**
- Business demands are constantly changing, IT resources need to be agile for business to succeed
- Refactoring of traditional applications to cloud native takes time, money and isn't always an option
- CAPEX budgets are shrinking, need for asset light Public Cloud services to meet business demand

**Customer benefits:**
- Excellent availability of AWS Global Infrastructure
- Fast time to value with cost-effective performance on-demand
- Reuse or expand existing VMware tooling, migrate applications without refactor
- Leverage latest innovations from VMware, AWS and T-Systems

**Use Cases**
- **Disaster Recovery:** Low cost, asset light protection of VMware based workloads in the Cloud
- **Geo-expansion and cloud bursting:** Respond in minutes to unexpected or growing capacity demands in over 20 global regions
- **Cloud Adoption:** Move workloads without retraining staff, refactoring applications or re-tooling
- **Merges/Acquisitions/Migrations:** Easily migrate VMware workloads into single management estate

**Unique Selling Proposition**
- Pay only for the VMs that you run
- Cost saving by suspending the workloads until required
- 3 market leaders join forces for highest quality (AWS, VMware + T-Systems)
- Move VMware workloads without rework
- VMware workload adjacency to native AWS services
- GDPR compliant as per German law
- Help-Desk with German and English support

**Why T-Systems?**
- Work with Premier AWS Partner
  - 5 AWS certified competencies
  - More than 1,000 AWS certified experts globally
- Extensive portfolio of AWS offerings and certified team of cloud experts
- Proven experience in cloud migration with success stories across industry stack

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**T Systems**

Let’s power higher performance
Telekom Managed VMware Cloud on AWS Flex

When to use?
Run VMware based workloads on AWS public cloud – and just pay for the resources you use. This provides full flexibility and cost control to the customer

What is included?
- Full VMware Cloud Foundation based Software-Stack
- Access to customer dedicated resources by VMware Cloud Director Service Tenant Portal
- Superfast vSAN (based on VMware technology) residing on local NVMe SSD Storage
- Billing by T-Systems
- Tenant Management by T-Systems
- Services are in AWS Region Central Europe (Frankfurt Main)
- System specification based on your choice of selection

What support is provided?
- 24/7 T-Systems User Help Desk
- Full support by VMware and AWS
- 99.9% system and portal availability

How much does it cost?
Price on request based on Usage-Based pricing for Instances, Storage, Internet-Traffic and Windows Licenses

Pricing
- Billing will be done on hourly basis
- Variable costs e.g., On-boarding fee and fee for traffic are excluded
- The list below showcases exemplary instances. The complete instance list with price is available on the Offer page.

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<th>vCPU Speed (MHz)</th>
<th>vCPU Configured</th>
<th>Memory Configured(GB)</th>
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Information & Conditions
- You can get additional consulting and support for migrating your workloads (both with additional fees)
- This offer is only valid for business customers of T-Systems International GmbH
- All prices are exclusive of VAT and any travel expenses and will be charged as applicable
- This document is for information purposes only and does not constitute a binding offer. If you are interested, we will be happy to send you the relevant contract documents. These also list the exact contents of the service and the specific conditions